

? logon

\*\*\* It is now 2009/12/02 15:21:06 \*\*\*  
(Dialog time 2009/12/02 15:21:06)

705TEXT1 is set ON as an alias for 15, 16, 160, 148, 621, 275, 634, 47  
705TEXT2 is set ON as an alias for 9, 623, 810, 624, 813, 20, 636  
705BIBLIT is set ON as an alias for 77, 35, 583, 2, 65, 233, 99  
705NEWSBIB is set ON as an alias for 473, 474, 475  
SOFTLIT is set ON as an alias for 256, 278  
705ADLIT is set ON as an alias for 635, 570, PAPERSMJ, PAPERSEU  
HILIGHT set on as ' ' ' '  
DETAIL set off  
KWIC is set to 50.

? b

**610,613,634,810,813,20,583,474,475,35,65,99,256,9,15,16,148,160,275,621,636,624,2,4  
76, 635, 570, PAPERSMJ, PAPERSEU, 47**

>>> 476 does not exist  
>>>1 of the specified files is not available  
02dec09 15:21:52 User264751 Session D691.1  
\$0.00 0.247 DialUnits File415  
\$0.00 Estimated cost File415  
\$0.19 INTERNET  
\$0.19 Estimated cost this search  
\$0.19 Estimated total session cost 0.247 DialUnits

SYSTEM:OS - DIALOG OneSearch  
File 610:Business Wire 1999-2009/Dec 02  
(c) 2009 Business Wire.  
\*File 610: contains data from 3/99 forward.  
For archive data (1986-2/99) see File 810.  
File 613:PR Newswire 1999-2009/Dec 02  
(c) 2009 PR Newswire Association Inc  
\*File 613: File 613 now contains data from 5/99 forward.  
Archive data (1987-4/99) is available in File 813.  
File 634:San Jose Mercury Jun 1985-2009/Nov 29  
(c) 2009 San Jose Mercury News  
File 810:Business Wire 1986-1999/Feb 28  
(c) 1999 Business Wire  
\*File 810: contains data from 1986-1999.  
See File 610 for current data.  
File 813:PR Newswire 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc  
\*File 813: contains data from 1987-1999.  
For current data see File 613.  
File 20:Dialog Global Reporter 1997-2009/Dec 02  
(c) 2009 Dialog  
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13  
(c) 2002 Gale/Cengage  
\*File 583: This file is no longer updating as of 12-13-2002.  
File 474:New York Times Abs 1969-2009/Dec 02  
(c) 2009 The New York Times  
File 475:Wall Street Journal Abs 1973-2009/Dec 02  
(c) 2009 The New York Times

File 35:Dissertation Abs Online 1861-2009/Oct  
(c) 2009 ProQuest Info&Learning

File 65:Inside Conferences 1993-2009/Dec 02  
(c) 2009 BLDSC all rts. reserv.

File 99:Wilson Appl. Sci & Tech Abs 1983-2009/Nov  
(c) 2009 The HW Wilson Co.

File 256:TecTrends 1982-2009/Nov W5  
(c) 2009 Info.Sources Inc. All rights res.

\*File 256: Please see HELP NEWS 256 for the latest information about TecTrends.

File 9:Business & Industry(R) Jul/1994-2009/Dec 01  
(c) 2009 Gale/Cengage

File 15:ABI/Inform(R) 1971-2009/Dec 01  
(c) 2009 ProQuest Info&Learning

File 16:Gale Group PROMT(R) 1990-2009/Nov 04  
(c) 2009 Gale/Cengage

File 148:Gale Group Trade & Industry DB 1976-2009/Dec 02  
(c) 2009 Gale/Cengage

\*File 148: CURRENT feature not working. See HELP NEWS148.

File 160:Gale Group PROMT(R) 1972-1989  
(c) 1999 The Gale Group

File 275:Gale Group Computer DB(TM) 1983-2009/Oct 29  
(c) 2009 Gale/Cengage

File 621:Gale Group New Prod.Annou.(R) 1985-2009/Oct 21  
(c) 2009 Gale/Cengage

File 636:Gale Group Newsletter DB(TM) 1987-2009/Nov 04  
(c) 2009 Gale/Cengage

File 624:McGraw-Hill Publications 1985-2009/Dec 02  
(c) 2009 McGraw-Hill Co. Inc

File 2:INSPEC 1898-2009/Nov W4  
(c) 2009 The IET

File 635:Business Dateline(R) 1985-2009/Dec 02  
(c) 2009 ProQuest Info&Learning

File 570:Gale Group MARS(R) 1984-2009/Nov 04  
(c) 2009 Gale/Cengage

File 387:The Denver Post 1994-2009/Dec 01  
(c) 2009 Denver Post

File 471:New York Times Fulltext 1980-2009/Dec 02  
(c) 2009 The New York Times

File 492:Arizona Repub/Phoenix Gaz 19862002/Jan 06  
(c) 2002 Phoenix Newspapers

\*File 492: no longer updates.

File 494:St LouisPost-Dispatch 1988-2009/Nov 29  
(c) 2009 St Louis Post-Dispatch

File 631:Boston Globe 1980-2009/Dec 02  
(c) 2009 Boston Globe

File 633:Phil.Inquirer 1983-2009/Dec 02  
(c) 2009 Philadelphia Newspapers Inc

File 638:Newsday/New York Newsday 1987-2009/Dec 01  
(c) 2009 Newsday Inc.

File 640:San Francisco Chronicle 1988-2009/Nov 29  
(c) 2009 Chronicle Publ. Co.

File 641:Rocky Mountain News Jun 1989-2009/Jan 16  
(c) 2009 Scripps Howard News

\*File 641: no longer updates.

The Rocky Mountain News is no longer published.

File 702:Miami Herald 1983-2009/Dec 02

(c) 2009 The Miami Herald Publishing Co.  
 File 703:USA Today 1989-2009/Dec 01  
 (c) 2009 USA Today  
 File 704:(Portland)The Oregonian 1989-2009/Dec 01  
 (c) 2009 The Oregonian  
 File 713:Atlanta J/Const. 1989-2009/Mar 08  
 (c) 2009 Atlanta Newspapers  
 File 714:(Baltimore) The Sun 1990-2009/Nov 29  
 (c) 2009 Baltimore Sun  
 File 715:Christian Sci.Mon. 1989-2009/Nov 30  
 (c) 2009 Christian Science Monitor  
 File 725:(Cleveland)Plain Dealer Aug 1991-2009/Dec 01  
 (c) 2009 The Plain Dealer  
 File 735:St. Petersburg Times 1989- 2009/Nov 29  
 (c) 2009 St. Petersburg Times  
 File 477:Irish Times 1999-2009/Dec 02  
 (c) 2009 Irish Times  
 File 710:Times/Sun.Times(London) Jun 1988-2009/Dec 02  
 (c) 2009 Times Newspapers  
 File 711:Independent(London) Sep 1988-2006/Dec 12  
 (c) 2006 Newspaper Publ. PLC  
 \*File 711: no longer updates. See NewsRoom for  
 daily coverage from many European sources.  
 File 756:Daily/Sunday Telegraph 2000-2009/Dec 02  
 (c) 2009 Telegraph Group  
 File 757:Mirror Publications/Independent Newspapers 2000-2009/Dec 02  
 (c) 2009  
 File 47:Gale Group Magazine DB(TM) 1959-2009/Nov 16  
 (c) 2009 Gale/Cengage

Set	Items	Description
---	-----	-----

**? S AU=(cotton, m OR cotton m? OR mark(2N)cotton) OR BY=(mark(2N)cotton)**

```
>>>One or more prefixes are unsupported
>>> or undefined in one or more files.
>>>Input error: Numeric characters expected
>>>Input error: Numeric characters expected
```

	1	AU=COTTON, M
	0	AU=COTTON M?
444700		AU=MARK
2133		AU=COTTON
	8	AU=MARK (2N) AU=COTTON
8368		BY=MARK
	4	BY=COTTON
	0	BY=MARK (2N) BY=COTTON
S1	9	AU=(COTTON, M OR COTTON M? OR MARK(2N)COTTON) OR BY=(MARK(2N)COTTON)

**? S AU=(delattre, a OR delattre a? OR allen(2N)delattre) OR  
 BY=(allen(2N)delattre)**

```
>>>One or more prefixes are unsupported
>>> or undefined in one or more files.
>>>Input error: Numeric characters expected
```

```
>>>Input error: Numeric characters expected
      0 AU=DELATTRE, A
      0 AU=DELATTRE A?
59183 AU=ALLEN
      15 AU=DELATTRE
      0 AU=ALLEN(2N)AU=DELATTRE
341 BY=ALLEN
      0 BY=DELATTRE
      0 BY=ALLEN(2N)BY=DELATTRE
S2      0 AU=(DELATTRE, A OR DELATTRE A? OR ALLEN(2N)DELATTRE)
OR
      BY=(ALLEN(2N)DELATTRE)
```

**? S AU=(reedy, k OR reedy k? OR kevin(2N)reedy) OR BY=(kevin(2N)reedy)**

```
>>>One or more prefixes are unsupported
>>> or undefined in one or more files.
>>>Input error: Numeric characters expected
>>>Input error: Numeric characters expected
      0 AU=REEDY, K
      0 AU=REEDY K?
189293 AU=KEVIN
      160 AU=REEDY
      0 AU=KEVIN(2N)AU=REEDY
1445 BY=KEVIN
      1 BY=REEDY
      0 BY=KEVIN(2N)BY=REEDY
S3      0 AU=(REEDY, K OR REEDY K? OR KEVIN(2N)REEDY) OR
      BY=(KEVIN(2N)REEDY)
```

**? S AU=(remy, c OR remy c? OR chris(2N)remy) OR BY=(chris(2N)remy)**

```
>>>One or more prefixes are unsupported
>>> or undefined in one or more files.
>>>Input error: Numeric characters expected
>>>Input error: Numeric characters expected
      0 AU=REMY, C
      1 AU=REMY C?
297192 AU=CHRIS
      928 AU=REMY
      0 AU=CHRIS(2N)AU=REMY
1477 BY=CHRIS
      1 BY=REMY
      0 BY=CHRIS(2N)BY=REMY
S4      1 AU=(REMY, C OR REMY C? OR CHRIS(2N)REMY) OR
      BY=(CHRIS(2N)REMY)
```

**? ds**

Set	Items	Description
S1	9	AU=(COTTON, M OR COTTON M? OR MARK(2N)COTTON) OR BY=(MARK(- 2N)COTTON)
S2	0	AU=(DELATTRE, A OR DELATTRE A? OR ALLEN(2N)DELATTRE) OR BY- =(ALLEN(2N)DELATTRE)

S3                   0    AU=(REEDY, K OR REEDY K? OR KEVIN(2N)REEDY) OR  
 BY=(KEVIN(2-  
                   N)REEDY)  
 S4                   1    AU=(REMY, C OR REMY C? OR CHRIS(2N)REMY) OR  
 BY=(CHRIS(2N)R-  
                   EMY)

**? s CHRIS(2N)REMY or KEVIN(2N)REEDY or ALLEN(2N)DELATTRE or  
 MARK(2N)COTTON**

Processing

Processing

Processing

Processing

Processed 20 of 48 files ...

Completed processing all files

3759265 CHRIS  
 41233 REMY  
 28 CHRIS(2N)REMY  
 2838262 KEVIN  
 18769 REEDY  
 58 KEVIN(2N)REEDY  
 1566099 ALLEN  
 1100 DELATTRE  
 81 ALLEN(2N)DELATTRE  
 8971271 MARK  
 710441 COTTON  
 5127 MARK(2N)COTTON

S5    5294 CHRIS(2N)REMY OR KEVIN(2N)REEDY OR ALLEN(2N)DELATTRE

OR

MARK(2N)COTTON

**? s (s1 or s2 or s3 or s4 or s5) and (fulfill or fulfills or fulfilled or fulfilling or  
 fulfillment or service or delivery or ship or ships or shipped or shipping or shipment  
 or shipments) and (center or centers or facility or facilities or warehouse or  
 warehouses or hub or hubs)**

Processing

Processing

Processing

Processing

Processing

Processing

Processing

Processing

Processing

Processing

Processed 10 of 48 files ...

Processing

Processed 20 of 48 files ...

Processing

Processed 30 of 48 files ...

Processing

	9	S1
	0	S2
	0	S3
	1	S4
	5294	S5
	633877	FULFILL
	98135	FULFILLS
	349856	FULFILLED
	401944	FULFILLING
	447197	FULFILLMENT
31131045		SERVICE
5641467		DELIVERY
2139286		SHIP
1169005		SHIPS
1112721		SHIPPED
1970134		SHIPPING
638879		SHIPMENT
1230502		SHIPMENTS
13953907		CENTER
4272423		CENTERS
6045055		FACILITY
10253987		FACILITIES
1238867		WAREHOUSE
457389		WAREHOUSES
1052914		HUB
320591		HUBS
S6	239	(S1 OR S2 OR S3 OR S4 OR S5) AND (FULFILL OR FULFILLS
OR		
		FULFILLED OR FULFILLING OR FULFILLMENT OR SERVICE OR
		DELIVERY OR SHIP OR SHIPS OR SHIPPED OR SHIPPING OR
		SHIPMENT OR SHIPMENTS) AND (CENTER OR CENTERS OR
FACILITY		
		OR FACILITIES OR WAREHOUSE OR WAREHOUSES OR HUB OR
HUBS)		

[illegible]

[illegible]

Processing  
Processing  
Processing  
Processing  
Processed 30 of 48 files ...  
Processing  
Processing  
Processed 40 of 48 files ...  
Processing  
Processing  
Completed processing all files  
S7110050107 PD<20030908

>>> Retrying request [1]

? s6 and s7

Processing  
239 S6  
110050107 S7  
S8 49 S6 AND S7

? rd

S9 36 RD (unique items)

? t s9/3/all

9/3/1 (Item 1 from file: 813)  
DIALOG(R)File 813: PR Newswire  
(c) 1999 PR Newswire Association Inc. All rights reserved.

0830311 NY001  
**WALTER LANDOR, DESIGN PIONEER, DIES AT AGE 81**

**Date:** June 11, 1995 14:06 E.T. **Word Count:** 1,402

9/3/2 (Item 1 from file: 20)  
DIALOG(R)File 20: Dialog Global Reporter  
(c) 2009 Dialog. All rights reserved.

30721517  
**Analysts keen for inventory update from OneSteel**

AAP NEWS  
August 17, 2003  
**Journal Code:** WAAP **Language:** English **Record Type:** FULLTEXT  
**Word Count:** 292



9/3/3 (Item 2 from file: 20)  
DIALOG(R)File 20: Dialog Global Reporter  
(c) 2009 Dialog. All rights reserved.

**26532512 (USE FORMAT 7 OR 9 FOR FULLTEXT)**  
**Wall Street shares AFX at a glance outlook**

AFX ASIA (FOCUS)  
December 11, 2002  
**Journal Code:** WAXA **Language:** English **Record Type:** FULLTEXT  
**Word Count:** 740

9/3/4 (Item 3 from file: 20)  
DIALOG(R)File 20: Dialog Global Reporter  
(c) 2009 Dialog. All rights reserved.

**21454364 (USE FORMAT 7 OR 9 FOR FULLTEXT)**  
**The Fresno Bee, Calif., Word on the Street Column**

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS ( FRESNO BEE - CALIFORNIA)  
February 25, 2002  
**Journal Code:** KFRB **Language:** English **Record Type:** FULLTEXT  
**Word Count:** 833

9/3/5 (Item 4 from file: 20)  
DIALOG(R)File 20: Dialog Global Reporter  
(c) 2009 Dialog. All rights reserved.

**11041205 (USE FORMAT 7 OR 9 FOR FULLTEXT)**  
**San Antonio Salesman Goes Bowling for Dollars in China**

Steven H. Lee  
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS ( DALLAS MORNING NEWS - TEXAS)  
May 16, 2000  
**Journal Code:** KDMN **Language:** English **Record Type:** FULLTEXT  
**Word Count:** 1541

9/3/6 (Item 5 from file: 20)  
DIALOG(R)File 20: Dialog Global Reporter  
(c) 2009 Dialog. All rights reserved.

**03043418 (USE FORMAT 7 OR 9 FOR FULLTEXT)**

**GERMANY: HOME TEXTILES/FINISHED PRODUCTS MARKET (1)**

**U.S. and Foreign Commercial Service (US&FCS)**

**INDUSTRY SECTOR ANALYSIS**

July 06, 1998

**Journal Code:** FISA **Language:** English **Record Type:** FULLTEXT

**Word Count:** 5327

9/3/7 (Item 6 from file: 20)

DIALOG(R)File 20: Dialog Global Reporter

(c) 2009 Dialog. All rights reserved.

01483566 **(USE FORMAT 7 OR 9 FOR FULLTEXT)**

**Many Are Sharing in Software Pot of Gold**

Miguel Helft

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (SAN JOSE (CALIF.)

MERCURY NEWS)

April 27, 1998 13:34

**Journal Code:** KSJM **Language:** English **Record Type:** FULLTEXT

**Word Count:** 408

9/3/8 (Item 1 from file: 9)

DIALOG(R)File 9: Business & Industry(R)

(c) 2009 Gale/Cengage. All rights reserved.

02791196 Supplier Number: 25305193 **(USE FORMAT 7 OR 9 FOR FULLTEXT)**

**Dot Coms Need You -- Despite some challenges, there's still a place for VARs**

VAR Business , p 49

July 22, 2002

**Document Type:** Journal **ISSN:** 0894-5802 ( United States )

**Language:** English **Record Type:** Fulltext

**Word Count:** 1411

9/3/9 (Item 2 from file: 9)

DIALOG(R)File 9: Business & Industry(R)

(c) 2009 Gale/Cengage. All rights reserved.

00943336 Supplier Number: 23495503 **(USE FORMAT 7 OR 9 FOR FULLTEXT)**

**Cotton blows horn in Asia**

**( About 65,000 metric tons of US cotton was imported by Hong Kong in the first nine months of 1995 )**

Journal of Commerce , v 408 , n 28707 , p 9A  
April 22, 1996

**Document Type:** Journal **ISSN:** 0021-9819 ( United States )

**Language:** English **Record Type:** Fulltext

**Word Count:** 363

**Dialog eLink:**

**USPTO Full Text Retrieval Options**

9/3/10 (Item 1 from file: 15)

DIALOG(R)File 15: ABI/Inform(R)

(c) 2009 ProQuest Info&Learning. All rights reserved.

02506515          260726111

**Tracking efficiency**

Hasek, Glenn

Frontline Solutions v3n13 pp: 20-25

Dec 2002

**ISSN:** 1528-6363 **Journal Code:** FRSE

**Word Count:** 2112

**Dialog eLink:**

**USPTO Full Text Retrieval Options**

9/3/11 (Item 2 from file: 15)

DIALOG(R)File 15: ABI/Inform(R)

(c) 2009 ProQuest Info&Learning. All rights reserved.

02110420          63263792

**U.S. cotton moves closer to fully automated classing**

Rozelle, Walter N

Textile World v150n9 pp: 112-114

Sep 2000

**ISSN:** 0040-5213 **Journal Code:** TXW

**Word Count:** 1466

**Dialog eLink:**

**USPTO Full Text Retrieval Options**

9/3/12 (Item 3 from file: 15)

DIALOG(R)File 15: ABI/Inform(R)

(c) 2009 ProQuest Info&Learning. All rights reserved.

01274574          99-23970

**Market outlook**

Reichard, Robert  
Textile World v146n7 pp: 12  
Jul 1996  
**ISSN:** 0040-5213 **Journal Code:** TXW  
**Word Count:** 673

9/3/13 (Item 1 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
(c) 2009 Gale/Cengage. All rights reserved.

09941344 **Supplier Number:** 89376754 (USE FORMAT 7 FOR FULLTEXT)

**Dot Coms Need You -- Despite some challenges, there's still a place for  
VARs.(Drugstore.com prefers to manage its infrastructure)**

Schwartz, Jeffrey  
VARbusiness , p 49  
July 22 , 2002  
**Language:** English **Record Type:** Fulltext  
**Document Type:** Magazine/Journal ; Trade  
**Word Count:** 1571

9/3/14 (Item 2 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
(c) 2009 Gale/Cengage. All rights reserved.

07343412 **Supplier Number:** 62003415 (USE FORMAT 7 FOR FULLTEXT)

**Cottoning up to World Markets With the Market Access Program.(Cotton Council  
International promotes cotton)(Brief Article)**

Cougot, Dale  
AgExporter , v 12 , n 3 , p 13  
March , 2000  
**Language:** English **Record Type:** Fulltext  
**Article Type:** Brief Article  
**Document Type:** Magazine/Journal ; Trade  
**Word Count:** 847

9/3/15 (Item 3 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
(c) 2009 Gale/Cengage. All rights reserved.

06537814 **Supplier Number:** 55348441 (USE FORMAT 7 FOR FULLTEXT)

**Adopting a new way of thinking about SCM training.(National Institute for Supply Chain Integration's supply-chain management training)(Industry Trend or Event)**

Baljko, Jennifer L.

Electronic Buyers' News , p NA

August 2 , 1999

**Language:** English **Record Type:** Fulltext

**Document Type:** Magazine/Journal ; Trade

**Word Count:** 795

9/3/16 (Item 1 from file: 148)

DIALOG(R)File 148: Gale Group Trade & Industry DB

(c) 2009 Gale/Cengage. All rights reserved.

0020193134 **Supplier Number:** 98960990 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Briefs:** Show House fund-raiser set to open+.

Journal Record (Oklahoma City, OK) , NA

April 10 , 2002

ISSN: 0737-5468

**Language:** English

**Record Type:** Fulltext

**Word Count:** 1096 **Line Count:** 00088

9/3/17 (Item 2 from file: 148)

DIALOG(R)File 148: Gale Group Trade & Industry DB

(c) 2009 Gale/Cengage. All rights reserved.

16238629 **Supplier Number:** 107700556 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Supply chain management: what is it?(purchasing white paper)**

Smock, Doug

Purchasing , 132 , 13 , 45(4)

Sept 4 , 2003

ISSN: 0033-4448

**Language:** English

**Record Type:** Fulltext

**Word Count:** 1686 **Line Count:** 00144

9/3/18 (Item 1 from file: 275)

DIALOG(R)File 275: Gale Group Computer DB(TM)

(c) 2009 Gale/Cengage. All rights reserved.

01977200    **Supplier Number:** 18615941 (Use Format 7 Or 9 For FULL TEXT )  
**A model for platform development. (HP's software development strategy)**  
**(Company Operations)**

Jandourek, Emil  
Hewlett-Packard Journal , v47 , n4 , p56(16)  
August , 1996  
ISSN: 0018-1153  
**Language:** English    **Record Type:** Fulltext; Abstract  
**Word Count:** 12086    **Line Count:** 01024

9/3/19 (Item 1 from file: 624)  
DIALOG(R)File 624: McGraw-Hill Publications  
(c) 2009 McGraw-Hill Co. Inc. All rights reserved.



01348262  
THE SAMSUNG WAY: It thrives in low-margin consumer  
electronics. It favors hardware over software. It's still a  
conglomerate that makes everything itself. Can Samsung keep defying  
conventional wisdom?  
By Cliff Edwards in Ridgefield Park, N.J., Moon Ihlwan in Seoul,  
and Pete Engardio in Suwon

Business Week, Number 3837, Pg 56  
June 16, 2003  
JOURNAL CODE: BW  
SECTION HEADING: Cover Story    ISSN: 0007-7135  
WORD COUNT: 3,043

9/3/20 (Item 1 from file: 635)  
DIALOG(R)File 635: Business Dateline(R)  
(c) 2009 ProQuest Info&Learning. All rights reserved.

2271031 116102982  
**\$15M expansion at truck plaza**

Larson, Mark  
Sacramento Business Journal v19n6 p 3  
Apr 19, 2002  
**Word Count:** 1,516  
**Dateline:** Sacramento California

9/3/21 (Item 2 from file: 635)  
DIALOG(R)File 635: Business Dateline(R)

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1029541 99-93634

**SMALL FILLS BILL ON CORDOVA CORRIDOR**

Cotton, C Richard

The Commercial Appeal ( Memphis , TN , US ) p C.1

**Publication Date: 990116**

**Word Count: 825**

**Dateline: Cordova, TN, US, South Central**

9/3/22 (Item 3 from file: 635)

DIALOG(R)File 635: Business Dateline(R)

(c) 2009 ProQuest Info&Learning. All rights reserved.

0843746 98-04100

**Nation's farmers gain win, draw in tax issues**

Sewell, Tim

Memphis Business Journal ( Memphis , TN , US ) , V 19 N 13 p 3

**Publication Date: 970804**

**Word Count: 1,261**

**Dateline: TN, US, South Central**

9/3/23 (Item 1 from file: 471)

DIALOG(R)File 471: New York Times Fulltext

(c) 2009 The New York Times. All rights reserved.

04100646 **NYT Sequence Number: 627879010330 (USE FORMAT 7 FOR FULLTEXT)**

**Business on Internet Time; The Ups Are Fast. The Downs Could Be Even Faster.**

JOHN SCHWARTZ

New York Times , Late Edition - Final ED , Col 02 , p 1

Friday March 30 2001

**Document Type: Newspaper Language: English**

**Record Type: Fulltext Section Heading: SECTC**

**Word Count: 1926**

9/3/24 (Item 2 from file: 471)

DIALOG(R)File 471: New York Times Fulltext

(c) 2009 The New York Times. All rights reserved.

02621481 **NYT Sequence Number: 816779930321 (USE FORMAT 7 FOR FULLTEXT)**

## **Antebellum Charm in Alabama**

MARVINE HOWE;

New York Times , Late Edition - Final ED , Col 1 , p 8

Sunday March 21 1993

**Document Type:** Newspaper **Language:** English

**Record Type:** Fulltext **Section Heading:** SECT5

**Word Count:** 2368

9/3/25 (Item 1 from file: 492)

DIALOG(R)File 492: Arizona Repub/Phoenix Gaz

(c) 2002 Phoenix Newspapers. All rights reserved.

08070265

## **OBITUARIES**

Phoenix Gazette ( PG ) - SATURDAY, March 11, 1995

**Edition:** Final **Section:** Classified **Page:** CL45

**Word Count:** 3,162

9/3/26 (Item 2 from file: 492)

DIALOG(R)File 492: Arizona Repub/Phoenix Gaz

(c) 2002 Phoenix Newspapers. All rights reserved.

08070068

## **OBITUARIES**

Arizona Republic ( AR ) - SATURDAY, March 11, 1995

**Edition:** Final Chaser **Section:** Valley And State **Page:** B4

**Word Count:** 3,889

9/3/27 (Item 3 from file: 492)

DIALOG(R)File 492: Arizona Repub/Phoenix Gaz

(c) 2002 Phoenix Newspapers. All rights reserved.

06108100

## **SUNS' WEST IN CENTER OF DISPUTE**

Arizona Republic ( AR ) - THURSDAY April 18, 1991

**By:** Bob Cohn, The Arizona Republic

**Edition:** FINAL CHASER **Section:** Sports **Page:** C2



**Word Count:** 741

9/3/28 (Item 4 from file: 492)  
DIALOG(R)File 492: Arizona Repub/Phoenix Gaz  
(c) 2002 Phoenix Newspapers. All rights reserved.

04005895

### **HE'LL SELL NO CASKET BEFORE IT'S TIME**

Phoenix Gazette ( PG ) - TUESDAY January 20, 1987  
**By:** Bill Coates, The Phoenix Gazette  
**Edition:** Final **Section:** Today's Living **Page:** B6  
**Word Count:** 1,055

9/3/29 (Item 1 from file: 640)  
DIALOG(R)File 640: San Francisco Chronicle  
(c) 2009 Chronicle Publ. Co. All rights reserved.

07181179

### **A REAL GEM IN SHOPPING-CENTER SETTING**

San Francisco Chronicle ( SF ) - WEDNESDAY, June 30, 1993  
**By:** MICHAEL BAUER, Chronicle Food Editor  
**Edition:** FINAL **Section:** Food **Page:** 6/ZZ3  
**Word Count:** 953

9/3/30 (Item 1 from file: 702)  
DIALOG(R)File 702: Miami Herald  
(c) 2009 The Miami Herald Publishing Co. All rights reserved.

04021140

### **BRIDGING THE GAP LOWER-PRICED DESIGNER CLOTHES LURE UP- AND-COMING CUSTOMERS.**

Miami Herald ( MH ) - WED MAR 18 1987  
**By:** PEGGY LANDERS Herald Staff Writer  
**Edition:** FINAL **Section:** LIVING TODAY **Page:** 1D  
**Word Count:** 1,032

9/3/31 (Item 1 from file: 704)  
DIALOG(R)File 704: (Portland)The Oregonian  
(c) 2009 The Oregonian. All rights reserved.

08507236

### **TUXES MEET TIE-DYED IN NEW YEAR'S BASHES**

Oregonian ( PO ) - SUNDAY, January 7, 1996  
**By:** BEVERLY BUTTERWORTH - of The Oregonian staff  
**Edition:** SUNRISE **Section:** NORTHWEST LIVING **Page:** L02  
**Word Count:** 1,112

9/3/32 (Item 1 from file: 713)  
DIALOG(R)File 713: Atlanta J/Const.  
(c) 2009 Atlanta Newspapers. All rights reserved.

11028077

### **WEALTH DIVIDES TWO GEORGIAS**

Atlanta Journal-CONSTITUTION ( AJ-CONSTITUTION ) - Sunday, January 28, 2001  
**By:** Peralte C. Paul; Staff  
**Edition:** Home **Section:** Business **Page:** Q1  
**Word Count:** 2,415

9/3/33 (Item 1 from file: 735)  
DIALOG(R)File 735: St. Petersburg Times  
(c) 2009 St. Petersburg Times. All rights reserved.

10208055

### **REAL ESTATE TRANSACTIONS**

St. Petersburg Times ( PE ) - MONDAY July 26, 1999  
**Edition:** 2 LATE TAMPA **Section:** TAMPA & STATE **Page:** 5B  
**Word Count:** 11,110

9/3/34 (Item 1 from file: 47)  
DIALOG(R)File 47: Gale Group Magazine DB(TM)  
(c) 2009 Gale/Cengage. All rights reserved.

06399533 **Supplier Number:** 90251613 (USE FORMAT 7 OR 9 FOR FULL TEXT )  
**Galleries Museums & Artists. (New York).**

Art in America , 90 , 8 , 149(22)

August , 2002

ISSN: 0004-3214

**Language:** English **Record Type:** Fulltext

**Word Count:** 9796 **Line Count:** 02894

9/3/35 (Item 2 from file: 47)

DIALOG(R)File 47: Gale Group Magazine DB(TM)

(c) 2009 Gale/Cengage. All rights reserved.

06399528 **Supplier Number:** 90251608 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Galleries Museums & Artists. (Alabama-California).(Directory)**

Art in America , 90 , 8 , 51(30)

August , 2002

**Document Type:** Directory

ISSN: 0004-3214

**Language:** English **Record Type:** Fulltext

**Word Count:** 14201 **Line Count:** 04180

9/3/36 (Item 3 from file: 47)

DIALOG(R)File 47: Gale Group Magazine DB(TM)

(c) 2009 Gale/Cengage. All rights reserved.

06143341 **Supplier Number:** 77285439 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**Part II Galleries Museums & Artists.(lists of galleries, museums and artists)**

Art in America , 89 , 8 , NA

August , 2001

ISSN: 0004-3214

**Language:** English **Record Type:** Fulltext

**Word Count:** 47473 **Line Count:** 12994

? t s9/k/8,15,17

9/K/8 (Item 1 from file: 9)

DIALOG(R)File 9: Business & Industry(R)

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**(USE FORMAT 7 OR 9 FOR FULLTEXT)**

**TEXT:**

...refurbished network cards and other peripherals. Even when it does sign on an outside partner, such as Cable & Wireless' Exodus Internet, to host its data **center** and Web site, Drugstore.com uses its own staff and equipment at its **facilities**.^

...improve the capabilities and usability of their Web sites, allowing them to offer more products, faster response times to complex searches and overall better customer **service** and support.

The bad news is, the freewheeling days of throwing solutions at every grand idea that pops into a 22-year-old CEO's...

...develop links for retail clients. In return, Accenture will receive per-transaction fees from retailers for their use of the listing engine, says Accenture partner **Kevin Reedy**. Although such revenue-sharing schemes are less common than they were during the boom, Reedy says Accenture is doing more of them these days on...

...making image-management systems," Handman says.

Like E-Loan, online broker Ameritrade is considering bringing in a solution provider to build out a new call **center** and to implement an event-driven job-automation system from Tidal Software, Mountain View, Calif. Coming off its acquisition of rival Datek Online Financial Services ...

...using EDS for administration. As part of its plan to roll out a revamped Web site set for later this year, the online travel-reservation **service** is deploying Oracle 9i Real Application Cluster. The system will replace some mainframe applications and a recently deployed standard Oracle 9i database with a platform that will help "improve the shopping experience we offer," says Richard Pendergast, vice president of systems at Travelocity.

EDS also runs Travelocity's data **center** and hosts its Web site. And while Travelocity negotiates its deals directly with its key vendors, which include Oracle and Sun, it uses EDS' volume...

...rental services in March, it turned to NCR and InterVoice-Brite to link its telephone systems and customer databases and to roll out new call **centers**. It also used NCR's consulting services to deploy that company's Teradata CRM tools.

"While CRM is a skill Travelocity considers part of its...

**Product Names:** On-line **service** providers (737500)

**Concept Terms:**

9/K/15 (Item 3 from file: 16)

DIALOG(R)File 16: Gale Group PROMT(R)

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-

...academic circles.

"For years, in the operations area there has been little encouragement to develop supply-chain literate people on the bachelor's level," said **Allen Delattre**, an associate partner at Andersen Consulting LLP's Electronic and High-Tech Supply Chain Practice in El Segundo, Calif. "Even on the master's level...

...for these uniquely trained managers is increasing," McCulloch said.

"As

businesses strive to deliver greater value to customers at a lower cost and

with shorter **delivery** times, successful companies are recognizing the need for advanced skills in strategic alliances, a global perspective,

cross-functional and cultural teams, and information management."

The...

...chapter sponsors professional training seminars and one-day seminars,

and has co-developed purchasing-related courses with San Jose State University. The certification program, which **centers** on total-cost analysis, negotiation strategies, electronic commerce, and supplier-partnership management, consists of 15 continuing-education units,

with eight five-day core courses required...

**19990802**

9/K/17 (Item 2 from file: 148)

DIALOG(R)File 148: Gale Group Trade & Industry DB

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...get that into your suppliers' processes," comments Dr. Larry C. Guinipero, professor of purchasing and marketing at Florida State University. "If your customer wants timely **delivery**, then your purchasing system ought to be focused on that too. It falls on purchasing

to communicate to the suppliers what their customers want."

A say David L. Anderson and **Allen J. Delattre**, partners at Accenture. "But because demand now manifests itself in many more ways--via the Web, through online marketplaces or in conjunction with

partnerships--smart...that very reason. Its motorcycle had become too expensive and noncompetitive because engineers failed to consider cost or

supplier involvement in design. A Product Development **Center** was created under top buyer Garry Berryman to bring together purchasing engineers, design engineers and suppliers in a focal point of supplier collaboration. Key suppliers...of SCM

\* SCM was developed in the early 1980s by Tom Stallkamp, CPO at Chrysler Corp.

\* The phrase was logistics-oriented in the 1990s (3PLs, **warehouse** management).

\* The concept has always been supply-oriented  
Essential aspects

\* Customer Driven

\* Optimized Material Flow

\* Multi-Functional (Sourcing, Distribution, Manufacturing, Design)

\* Seamless communications (even with...

**20030904**

? t s**9/9/8**

9/9/8 (Item 1 from file: 9)

DIALOG(R)File 9: Business & Industry(R)

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02791196 Supplier Number: 25305193 (**THIS IS THE FULLTEXT**)

**Dot Coms Need You -- Despite some challenges, there's still a place for VARs**

VAR Business , p 49

July 22, 2002

**Document Type:** Journal **ISSN:** 0894-5802 ( United States )

**Language:** English **Record Type:** Fulltext

**Word Count:** 1411

**TEXT:**

By: Jeffrey Schwartz

Before the Internet bubble burst two years ago, all of Gino Mancinelli's

clients were dot coms. Last year, they represented 20 percent of his clientele. Today, the only dot com Mancinelli, a senior account representative at solution provider BCG, still counts as a client is Drugstore.com, an online-only pharmacy.

Like many surviving dot coms, Drugstore.com prefers to manage as much of

its infrastructure as possible on its own. While it's having BCG upgrade

its Oracle database from a four-processor to an eight-processor server

platform to support business expansion, Drugstore.com seldom uses solution providers and often buys refurbished network cards and other peripherals. Even when it does sign on an outside partner, such as Cable & Wireless' Exodus Internet, to host its data **center** and Web site, Drugstore.com uses its own staff and equipment at its **facilities**.^

"All they provide us is floor space, bandwidth and power-ping, power and pipe," says Scott Green, Drugstore.com's senior director of technology.

While solution providers may not welcome such hit-and-run sentiment, it provides a candid, but important, assessment of where some of the largest virtual businesses are spending their technology dollars these days-and where they are most likely to bring in outside help. Those solution providers that understand how IT managers at dot coms implement and deploy technology-and their biases against third-party assistance-are the ones more likely to find opportunities to serve their needs.

The good news for consultants, systems integrators and VARs is many of those dot coms that have survived are not just in a holding pattern-they are building next-generation capabilities for their businesses-all with an emphasis on increasing revenue and maintaining profitability. While many dot coms overbuilt on the hardware side-adding more servers and routers than they needed before the economy went south-they still need hosting and bandwidth providers. Online companies are also looking to improve the capabilities and usability of their Web sites, allowing them to offer more products, faster response times to complex searches and overall better customer **service** and support. The bad news is, the freewheeling days of throwing solutions at every grand idea that pops into a 22-year-old CEO's head are over. "A year ago, time was a precious commodity," says Scott Sleeper, CTO of Tanning Technology, a Denver-based integration and IT architectural assessment firm. "If you could do it faster, that was worth something. Today, time is not the critical element. People are making much more rational decisions."

In addition, dot coms-tech-savvy themselves-are largely biased against using outside help. "I don't think (VARs) understand the businesses they're dealing with before they come in the door," Drugstore.com's Green says. "I'll bet you I get 40 to 50 calls a week from VARs that have never even seen my site."

And those VARs that can pass the basics have to overcome a bigger hurdle-many dot coms simply like to purchase big-ticket items directly. They have large development and integration capabilities in-house, which they say are more cost-effective than paying an outside integrator. "I would say with the small (integrators), you're paying 100 percent premium over what you would pay if you had them on your own staff," says Etienne Handman, CTO at E-Loan, an online provider of consumer financing. "With the Accentures of the world, it's closer to three times-that's a pretty big premium."

Going Once...

Even eBay, arguably the most successful dot com, avoids using outside help.

But Chuck Geiger, eBay's vice president of product development and architecture of the online auction site, concedes integrators can, at times, fill a strategic niche.

Given its meteoric growth in recent years-the company expects to break the \$1 billion mark this year, a figure it hopes to see triple by 2005-eBay has stretched the outer limits of its infrastructure. Its subscriber base, just 12 million in 2000, is now 46 million. In a nutshell, eBay's systems were not designed for the amount of traffic and transaction volume it now has and aspires to grow to.

As a result, it is in the midst of rearchitecting its Web site and back-office operations with a platform it calls V3. The first phase involved partitioning its databases so each auction would have its own cluster rather than running all the auction categories on a common database. By doing so, outages that once routinely made headlines have ceased for the most part.

Now, eBay is working directly with IBM on rearchitecting its application code from standard C++ to Java 2 Enterprise Edition in an effort to improve developer productivity by building reusable components. More than 100 internal eBay developers are rewriting 3 million lines of code. The effort is so ambitious that eBay only agreed to do it if the programmers who designed and built IBM's WebSphere suite were on hand to help out.

"I knew I was going to break it because of my capacity and my unique need, and that's proven correct, actually, so having the biggest and best from IBM and having direct access made it impossible for me to use a middleman,"



Geiger says.

But eBay did use middlemen to validate its plans for V3; Accenture and Tanning were brought in to assess the new architecture and its methodology.

"Tanning helped discern the type of architecture to build, and then Accenture helped me put together the program to build it," Geiger says.

Assessing the architecture was a significant engagement for Tanning,

Sleeper notes. For one, there isn't another dot com with comparable transaction volume. "EBay conceived a new business model, but pushed the

technology beyond where it was ever designed to go," Sleeper says.

"They're the 800-pound gorilla."

In addition, eBay plans to launch a B2B site that will let retailers unload

excess inventory. EBay brought in Accenture to build a listing engine, which eBay will own and Accenture will license back to develop links for

retail clients. In return, Accenture will receive per-transaction fees from retailers for their use of the listing engine, says Accenture partner

**Kevin Reedy**. Although such revenue-sharing schemes are less common than they were during the boom, Reedy says Accenture is doing more of them these days on a strategic basis.

#### Maintaining Internal Control

Other dot coms face the same in-house and outsource issues, albeit on a smaller scale, acknowledging there are places VARs and integrators can provide value.

For example, E-Loan's Handman has not ruled out bringing in outside help

for the upgrade of its mortgage loan-origination system-Eastern Software's

Empower-to a pure Web-based, three-tier application platform. The upgrade

will let different applications communicate with each other rather than through a shared database, giving customers real-time views of the loan-processing procedure. Handman is also considering replacing E-Loan's

homegrown document-management system with a turnkey document- and image-management solution, and is open to bringing in outside help. "My core business is making loans, not making image-management systems," Handman says.

Like E-Loan, online broker Ameritrade is considering bringing in a solution

provider to build out a new call **center** and to implement an event-driven job-automation system from Tidal Software, Mountain View, Calif. Coming off its acquisition of rival Datek Online Financial Services,

speed and lack of resources may warrant bringing in an outside partner, says Gary Greenwald, vice president of enterprise development.

Travelocity.com also has its own strategic effort under way, where it is maintaining internal control over development but using EDS for administration. As part of its plan to roll out a revamped Web site set for later this year, the online travel-reservation **service** is deploying Oracle 9i Real Application Cluster. The system will replace some mainframe applications and a recently deployed standard Oracle 9i database with a platform that will help "improve the shopping experience we offer," says Richard Pendergast, vice president of systems at Travelocity.

EDS also runs Travelocity's data **center** and hosts its Web site. And while Travelocity negotiates its deals directly with its key vendors, which include Oracle and Sun, it uses EDS' volume-purchasing clout to negotiate the best price. "The reason we involve EDS is we can get an even better deal," Pendergast says.

Travelocity works with other solution providers, as well. For example, when Travelocity acquired Site59.com, a company that sells excess inventory of air, hotel and car-rental services in March, it turned to NCR and InterVoice-Brite to link its telephone systems and customer databases and to roll out new call **centers**. It also used NCR's consulting services to deploy that company's Teradata CRM tools.

"While CRM is a skill Travelocity considers part of its core competency, we recognized NCR had additional skills, so working together we were able to jumpstart our CRM efforts," Pendergast says. "We're always looking for in-source vs. outsource opportunities."

<http://www.varbusiness.com>

July 22, 2002

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**Industry Names:** Information industry; Online services

**Product Names:** On-line **service** providers (737500)

**Concept Terms:** All market information; Trends

## Geographic Names: North America (NOAX); United States (USA)

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APPLICATION))

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12/3/1 (Item 1 from file: 610)  
DIALOG(R)File 610: Business Wire  
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00709935 20020507127B0869 (USE FORMAT 7 FOR FULLTEXT)  
**eBay and Accenture Unveil New Service for Large Volume Sellers; "Connection to eBay" Links 46 Million Consumers to Inventories of Manufacturers and Retailers**

Business Wire  
Tuesday , May 7, 2002 14:59 EDT  
**Journal Code: BW Language: ENGLISH Record Type: FULLTEXT Document Type: NEWSWIRE**  
**Word Count: 610**

12/3/2 (Item 1 from file: 9)  
DIALOG(R)File 9: Business & Industry(R)  
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02791196 Supplier Number: 25305193 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dot Coms Need You -- Despite some challenges, there's still a place for VARs**

VAR Business , p 49

July 22, 2002

**Document Type:** Journal **ISSN:** 0894-5802 ( United States )

**Language:** English **Record Type:** Fulltext

**Word Count:** 1411

12/3/3 (Item 1 from file: 16)

DIALOG(R)File 16: Gale Group PROMT(R)

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09941344 **Supplier Number:** 89376754 (USE FORMAT 7 FOR FULLTEXT)

**Dot Coms Need You -- Despite some challenges, there's still a place for VARs.(Drugstore.com prefers to manage its infrastructure)**

Schwartz, Jeffrey

VARbusiness , p 49

July 22 , 2002

**Language:** English **Record Type:** Fulltext

**Document Type:** Magazine/Journal ; Trade

**Word Count:** 1571

12/3/4 (Item 2 from file: 16)

DIALOG(R)File 16: Gale Group PROMT(R)

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09843573 **Supplier Number:** 85892137 (USE FORMAT 7 FOR FULLTEXT)

**eBay, Accenture to Link Consumers to Manufacturers' and Retailers' Inventories.**

Electronic Commerce News , v 7 , n 10 , p NA

May 13 , 2002

**Language:** English **Record Type:** Fulltext

**Document Type:** Newsletter ; Trade

**Word Count:** 775

? t s12/k/1,4

12/K/1 (Item 1 from file: 610)

DIALOG(R)File 610: Business Wire

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**eBay and Accenture Unveil New Service for Large Volume Sellers; "Connection to eBay" Links 46 Million Consumers to Inventories of Manufacturers and Retailers**

**Text:**

eBay and **Accenture** today introduced a new service designed to help retailers, manufacturers and distributors more efficiently and cost-effectively sell merchandise on eBay. The new service, called...

...the NetWorld+Interop conference in Las Vegas during a keynote speech by Maynard Webb, president of eBay Technologies, and Robert Frerichs, a managing partner in **Accenture**'s Communications & High Tech group.

The initiative will combine eBay's marketplace of nearly 46 million registered users with **Accenture**'s proven track record of delivering innovative technology and management services and solutions to businesses. The two executives said the goal of "Connection to eBay...

...more profitable and easy-to-use vehicle to sell excess or discontinued inventory on eBay. The new service, which will be owned and operated by **Accenture**, allows sellers to tap into a wide range of enhanced tools and services including sales strategies, high-volume **listing** capabilities, customer **service** and support, checkout, payment and fulfillment processes. ...by offering buyers a greater choice of merchandise while presenting new distribution options for businesses looking to sell excess inventory."

According to research conducted by **Accenture**, U.S. businesses process nearly \$80 billion in excess or "end-of-life" inventory. But selling this inventory is inefficient, often involving multiple distribution points...

...and services that help companies tightly integrate their business within the eBay platform allowing them to more quickly reach eBay's extensive online commerce community." **Accenture** and eBay conducted extensive market research and field trials and found that merchants often earn up to twice as much, and sometimes more, on each...

...Connection to eBay" testing this summer with a select number of clients. A full roll-out of the services are planned before year's end.

**Kevin Reedy**, a partner in **Accenture**'s Communications & High Tech group will head the "Connection to eBay" service, which will be adjacent to eBay's offices in San Jose, Calif.

About...

...of categories for sale on eBay. eBay enables trade on a local, national and international basis with customized sites in markets around the world.

About **Accenture**

**Accenture** is the world's leading management consulting and technology services organization. Through its network of businesses approach -- in which the company enhances its consulting and outsourcing expertise through alliances, affiliated companies and other capabilities -- **Accenture** delivers innovations that help clients across all industries quickly realize their visions. With more than 75,000 people in 47 countries, the company generated net revenues of \$11.44 billion for the fiscal year ended August 31, 2001. Its home page is [www.accenture.com](http://www.accenture.com).

CONTACT: eBay  
Kevin Pursglove, 408/376-7458  
kevinp@ebay.com  
or  
**Accenture**  
Alex Pachetti, 917/452-5519  
alex.pachetti@accenture.com  
Stacey Jones, 312/693-7555  
stacey.jones@accenture.com

URL: <http://www.businesswire.com>

12/K/4 (Item 2 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
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**Supplier Number: (USE FORMAT 7 FOR FULLTEXT)**

## **eBay, Accenture to Link Consumers to Manufacturers' and Retailers' Inventories.**

### **Text:**

...will soon have access to a wide variety of merchandise sitting in retailers' and manufacturers' inventories as a result of a new service launched with **Accenture** Communications.

...service, dubbed "Connection to eBay", was announced during a keynote speech by Maynard Webb, president of eBay Technologies, and Robert Frerichs, a managing partner in **Accenture's** Communications & High Tech group last Tuesday at the NetWorld+Interop conference in Las Vegas. The new service aims to give retailers, manufacturers and distributors...

...choice of merchandise while presenting new distribution options for businesses looking to sell excess inventory."

"Connection to eBay", which will be owned and operated by **Accenture**, allows sellers to tap into a wide range of enhanced tools and services including sales strategies, high-volume **listing** capabilities, customer **service** and support, checkout, payment and fulfillment processes.

"If you look back at eBay over the last five or six years, there have been several stages...

...new product or a new service has been introduced into the marketplace,"

explained Kevin Pursglove, senior director, communications, eBay Inc.

"Now

with our work with **Accenture**, we think that evolution can take yet a new step. By working with **Accenture**, offering eBay users a much broader list of merchandise of name-brand retailers, distributors and manufacturers."

**Accenture** and eBay conducted extensive market research and field trials and found that merchants often earn up to twice as much, and sometimes more, on each...

...testing this summer with a select number of clients. A full rollout of

the services are planned before year's end.

Market research, Pilot Testing

**Kevin Reedy**, a partner in **Accenture's** Communications & High Tech group will head the "Connection to eBay" service, which will be adjacent to eBay's offices in San Jose, Calif. "We

...

...for both our buyers and sellers and make sure that we respect the quality needs of the eBay community." (Kevin Pursglove, eBay, 408/376-7458;

**Kevin Reedy, Accenture**, 917/452-5519.)

### **Company Names:**

**\*Accenture** Communications...

### **Descriptors:**



20020513

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>>> Retrying request [1]  
12/9/1 (Item 1 from file: 610)  
DIALOG(R)File 610: Business Wire  
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00709935 20020507127B0869 (THIS IS THE FULLTEXT)  
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Business Wire  
Tuesday , May 7, 2002 14:59 EDT  
**Journal Code: BW Language: ENGLISH Record Type: FULLTEXT Document Type: NEWSWIRE**  
**Word Count: 610**

**Text:**

LAS VEGAS, May 7, 2002 (BUSINESS WIRE)  
- eBay and **Accenture** today introduced a new service designed to help retailers, manufacturers and distributors more efficiently and cost-effectively sell merchandise on eBay. The new service, called "Connection to eBay," was introduced this afternoon at the NetWorld+Interop conference in Las Vegas during a keynote speech by Maynard Webb, president of eBay Technologies, and Robert Frerichs, a managing partner in **Accenture's** Communications & High Tech group.

The initiative will combine eBay's marketplace of nearly 46 million registered users with **Accenture's** proven track record of delivering innovative technology and management services and solutions to businesses. The two executives said the goal of "Connection to eBay" is to provide businesses with a more profitable and easy-to-use vehicle to sell excess or discontinued inventory on eBay. The new service, which will be owned and operated by **Accenture**, allows sellers to tap into a wide range of enhanced tools and services including sales strategies, high-volume **listing** capabilities, customer

**service** and support, checkout, payment and fulfillment processes. During the keynote address, Webb called "Connection to eBay" a natural evolution of the eBay marketplace. "Businesses are looking for innovative, effective and value-driven solutions as they explore new markets via the Internet," Webb said. "'Connection to eBay' will expand the eBay trading platform by offering buyers a greater choice of merchandise while presenting new distribution options for businesses looking to sell excess inventory."

According to research conducted by **Accenture**, U.S. businesses process nearly \$80 billion in excess or "end-of-life" inventory. But selling this inventory is inefficient, often involving multiple distribution points, intermediaries and numerous physical and transactional steps. "'Connection to eBay' creates a new alternative to cumbersome and costly liquidation channels for companies to achieve a greater return by selling inventory through eBay's efficient marketplace," said Frerichs. "Our turnkey solutions are based upon scalable tools and services that help companies tightly integrate their business within the eBay platform allowing them to more quickly reach eBay's extensive online commerce community."

**Accenture** and eBay conducted extensive market research and field trials and found that merchants often earn up to twice as much, and sometimes more, on each transaction, by selling on eBay as compared to traditional liquidation channels. The two companies have been testing "Connection to eBay" on a limited basis by selling "end-of-life" computer equipment on the eBay site and will expand "Connection to eBay" testing this summer with a select number of clients. A full roll-out of the services are planned before year's end.

**Kevin Reedy**, a partner in **Accenture**'s Communications & High Tech group will head the "Connection to eBay" service, which will be adjacent to eBay's offices in San Jose, Calif.

About eBay

eBay is The World's Online Marketplace(TM). Founded in 1995, eBay created a powerful platform for the sale of goods and services by a passionate

community  
of individuals and businesses. On any given day, there are millions of  
items  
across thousands of categories for sale on eBay. eBay enables trade on  
a  
local, national and international basis with customized sites in  
markets  
around the world.

#### About **Accenture**

**Accenture** is the world's leading management consulting and  
technology services  
organization. Through its network of businesses approach -- in which  
the  
company enhances its consulting and outsourcing expertise through  
alliances,  
affiliated companies and other capabilities -- **Accenture** delivers  
innovations  
that help clients across all industries quickly realize their visions.  
With  
more than 75,000 people in 47 countries, the company generated net  
revenues  
of  
\$11.44 billion for the fiscal year ended August 31, 2001. Its home page  
is  
[www.accenture.com](http://www.accenture.com).

CONTACT:                   eBay  
                             Kevin Pursglove, 408/376-7458  
                             kevinp@ebay.com  
                             or  
                             **Accenture**  
                             Alex Pachetti, 917/452-5519  
                             alex.pachetti@**accenture.com**  
                             Stacey Jones, 312/693-7555  
                             stacey.jones@**accenture.com**

URL:                       <http://www.businesswire.com>

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**Company Names:** CONNECTION

**Geographic Names:** AMERICAS; CALIFORNIA; NORTH AMERICA; USA

**Product Names:** BUSINESS SERVICES; COMMUNICATIONS TECHNOLOGIES;  
INTERNET; OUTSOURCING; RETAILING AND DISTRIBUTION

**Event Names:** DISTRIBUTION CHANNELS; MANUFACTURING AND  
PRODUCTION; MARKET RESEARCH; RETAILING; TECHNOLOGY  
DEVELOPMENT

12/9/4 (Item 2 from file: 16)

DIALOG(R)File 16: Gale Group PROMT(R)

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09843573   **Supplier Number:** 85892137 (THIS IS THE FULLTEXT)

**eBay, Accenture to Link Consumers to Manufacturers' and Retailers' Inventories.**

Electronic Commerce News , v 7 , n 10 , p NA

May 13 , 2002

**ISSN:** ISSN: 1086-2870

**Language:** English   **Record Type:** Fulltext

**Document Type:** Newsletter ; Trade

**Word Count:** 775

**Text:**

Some 46 million consumers who are members of the Internet auction service eBay will soon have access to a wide variety of merchandise sitting in retailers' and manufacturers' inventories as a result of a new service launched with **Accenture** Communications.

The new service, dubbed "Connection to eBay", was announced during a keynote speech by Maynard Webb, president of eBay Technologies, and Robert

Frerichs, a managing partner in **Accenture**'s Communications & High Tech group last Tuesday at the NetWorld+Interop conference in Las Vegas. The new service aims to give retailers, manufacturers and distributors a more profitable and easy-to-use vehicle to sell excess or discontinued inventory on eBay.

Evolution of an E-commerce Site

eBay's Webb characterized the initiative as a natural evolution of

the eBay marketplace. "Businesses are looking for innovative, effective and valuedriven solutions as they explore new markets via the Internet," he

said. "'Connection to eBay' will expand the eBay trading platform by offering buyers a greater choice of merchandise while presenting new distribution options for businesses looking to sell excess inventory."

"Connection to eBay", which will be owned and operated by **Accenture**, allows sellers to tap into a wide range of enhanced tools and services including sales strategies, high-volume **listing** capabilities, customer **service** and support, checkout, payment and fulfillment processes.

"If you look back at eBay over the last five or six years, there have been several stages in our development where a new product or a new

service has been introduced into the marketplace," explained Kevin Pursglove, senior director, communications, eBay Inc. "Now with our work

with **Accenture**, we think that evolution can take yet a new step. By working with **Accenture**, offering eBay users a much broader list of merchandise of name-brand retailers, distributors and manufacturers."

**Accenture** and eBay conducted extensive market research and

field trials and found that merchants often earn up to twice as much, and sometimes more, on each transaction, by selling on eBay as compared to traditional liquidation channels. The two companies have been testing "Connection to eBay" on a limited basis by selling "end-of-life" computer equipment on the eBay site and will expand "Connection to eBay" testing this summer with a select number of clients. A full rollout of the services are planned before year's end.

Market research, Pilot Testing

**Kevin Reedy**, a partner in **Accenture's** Communications & High Tech group will head the "Connection to eBay" service, which will be adjacent to eBay's offices in San Jose, Calif. "We've been in a pilot where we've been building out our business model, we've been trying it on a pilot basis actually selling some end-of-life PCs - desktops and laptops," Reedy told us. "We've actually gotten excellent returns on those. We had some PCs that had a liquidation value of \$36 and we sold them on eBay for a range of \$80-130. We had some laptops; we had a quote from the liquidator for \$200 and we sold them on eBay for an average of about \$400. We're getting excellent returns now, even on a trial basis which validates a lot of the market research we've done over the last nine-to-12 months."

Pursglove pointed out that the new offering is a natural evolution for the eBay service. "eBay keeps a very close eye on what we call our miscellaneous category," he said. "We refer to it as our R&D Lab. It's where eBay users actually begin to test the market and we can actually see eBay users developing the potential for a new marketplace. We've seen that where our users have actually used the miscellaneous category to begin selling automobiles, real estate and certainly computers. ... We intend to keep an eye on our users, determine how our users are actually using the eBay marketplace and when appropriate we will dedicate the necessary resources to help build a portion of the marketplace."

The project is now preparing to move into its beta test phase. The companies will bring on two larger clients to sell more inventory beginning in July. The service plans to add about two clients a month over the summer. "Sometime in Q4 we expect to be fully operational," Reedy said. "Right now, we're making sure that we have a quality experience for both our buyers and sellers and make sure that we respect the quality needs of the eBay community." (Kevin Pursglove, eBay, 408/376-7458; **Kevin**

Reedy, Accenture, 917/452-5519.)  
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**Publisher Name:** PBI Media, LLC

**Company Names:** \*Accenture Communications\_Contracts; eBay Inc.\_Contracts

**Event Names:** \*389 (Alliances, partnerships )

**Geographic Names:** \*1USA (United States )

**Product Names:** \*7392000 (Business & Mgmt Consulting); 4811520 (Online Services)

**Industry Names:** BUSN (Any type of business); ELEC (Electronics )

**SIC Codes:** 8742 (Management consulting services); 4822 (Telegraph & other communications )

**NAICS Codes:** 54161 (Management Consulting Services); 514191 (On-Line Information Services )

? s s7 and (connection(2w)ebay)

Processing

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110050107  S7
4191353  CONNECTION
300930  EBAY
214  CONNECTION(2W)EBAY
S13 107  S7 AND (CONNECTION(2W)EBAY)
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Set	Items	Description
S1	9	AU=(COTTON, M OR COTTON M? OR MARK(2N)COTTON) OR BY=(MARK(- 2N)COTTON)
S2	0	AU=(DELATTRE, A OR DELATTRE A? OR ALLEN(2N)DELATTRE) OR BY- =(ALLEN(2N)DELATTRE)
S3	0	AU=(REEDY, K OR REEDY K? OR KEVIN(2N)REEDY) OR BY=(KEVIN(2- N)REEDY)
S4	1	AU=(REMY, C OR REMY C? OR CHRIS(2N)REMY) OR BY=(CHRIS(2N)R- EMY)
S5	5294	CHRIS(2N)REMY OR KEVIN(2N)REEDY OR ALLEN(2N)DELATTRE OR MA- RK(2N)COTTON
S6	239	(S1 OR S2 OR S3 OR S4 OR S5) AND (FULFILL OR FULFILLS OR F- ULFILLED OR FULFILLING OR FULFILLMENT OR SERVICE OR DELIVERY - OR SHIP OR SHIPS OR SHIPPED OR SHIPPING OR SHIPMENT OR SHIPME- NTS) AND (CENTER OR CENTERS OR FACILITY OR FACILITIES OR WARE- HOUSE OR WAREHOUSES OR HUB OR HUBS)
S7	110050107	PD<20030908

S8 49 S6 AND S7  
 S9 36 RD (unique items)  
 S10 92 S7 AND (S1 OR S2 OR S3 OR S4 OR S5) AND (ACCENTURE OR  
 ANDE-  
 RSEN OR ANDERSON)  
 S11 10 S10 AND (LISTING(2W)(SERVICE OR ENGINE OR APPLICATION))  
 S12 4 RD (unique items)  
 S13 107 S7 AND (CONNECTION(2W)EBAY)

**? s s13 and (fulfillment or listing)**

107 S13  
 447197 FULFILLMENT  
 3036306 LISTING  
 S14 46 S13 AND (FULFILLMENT OR LISTING)

**? rd**

S15 27 RD (unique items)

**? t s15/3/all**

15/3/1 (Item 1 from file: 610)  
 DIALOG(R)File 610: Business Wire  
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00935439 20030723204B4978 (USE FORMAT 7 FOR FULLTEXT)  
**Fujitsu Sees Rapid Sales Growth in New Distribution Channel Through Accenture's  
 Connection to eBay Service**

Business Wire  
 Wednesday , July 23, 2003 10:00 EDT  
**Journal Code: BW Language: ENGLISH Record Type: FULLTEXT Document  
 Type: NEWSWIRE  
 Word Count: 585**

15/3/2 (Item 2 from file: 610)  
 DIALOG(R)File 610: Business Wire  
 (c) 2009 Business Wire. All rights reserved.

00816357 20021125329B7855 (USE FORMAT 7 FOR FULLTEXT)  
**eBay, HP and Accenture Open First HP Store On World's Largest Online  
 Marketplace**

Business Wire  
 Monday , November 25, 2002 11:10 EST  
**Journal Code: BW Language: ENGLISH Record Type: FULLTEXT Document  
 Type: NEWSWIRE**

**Word Count: 703**

15/3/3 (Item 3 from file: 610)  
DIALOG(R)File 610: Business Wire  
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00709935 20020507127B0869 (USE FORMAT 7 FOR FULLTEXT)  
**eBay and Accenture Unveil New Service for Large Volume Sellers; " Connection to eBay" Links 46 Million Consumers to Inventories of Manufacturers and Retailers**

Business Wire  
Tuesday , May 7, 2002 14:59 EDT  
**Journal Code: BW Language: ENGLISH Record Type: FULLTEXT Document Type: NEWSWIRE**  
**Word Count: 610**

15/3/4 (Item 1 from file: 613)  
DIALOG(R)File 613: PR Newswire  
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00973377 20030430NEW023 (USE FORMAT 7 FOR FULLTEXT)  
**Yantra Day 2003 -- Strategies for Achieving Excellence**

PR Newswire  
Wednesday , April 30, 2003 09:05 EDT  
**Journal Code: PR Language: ENGLISH Record Type: FULLTEXT Document Type: NEWSWIRE**  
**Word Count: 409**

15/3/5 (Item 2 from file: 613)  
DIALOG(R)File 613: PR Newswire  
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00973376 20030430NEW022 (USE FORMAT 7 FOR FULLTEXT)  
**Yantra Closes Successful Year and Introduces Synchronized**

PR Newswire  
Wednesday , April 30, 2003 09:04 EDT  
**Journal Code: PR Language: ENGLISH Record Type: FULLTEXT Document Type: NEWSWIRE**  
**Word Count: 831**



15/3/6 (Item 3 from file: 613)  
DIALOG(R)File 613: PR Newswire  
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00965367 20030416NEW017 (USE FORMAT 7 FOR FULLTEXT)  
**Accenture's Connection to eBay(TM) and Yantra Provide Order**

PR Newswire  
Wednesday , April 16, 2003 09:02 EDT  
**Journal Code:** PR **Language:** ENGLISH **Record Type:** FULLTEXT **Document**  
**Type:** NEWSWIRE  
**Word Count:** 598

15/3/7 (Item 1 from file: 634)  
DIALOG(R)File 634: San Jose Mercury  
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11627051

## **ACCENTURE, EBAY TO OFFER MERCHANDISE**

San Jose Mercury News ( SJ ) - Tuesday, May 7, 2002  
**By:** From Mercury News staff, the Associated Press and Bloomberg News  
**Edition:** Morning Final **Section:** Business **Page:** 1C  
**Word Count:** 142

15/3/8 (Item 1 from file: 20)  
DIALOG(R)File 20: Dialog Global Reporter  
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30855906 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Online Car Auctions Open Markets for Fort Worth, Texas-Area Dealers, Buyers**

Jim Fuquay  
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS - FORT WORTH STAR-  
TELEGRAM  
August 25, 2003  
**Journal Code:** KFWT **Language:** English **Record Type:** FULLTEXT  
**Word Count:** 1386

15/3/9 (Item 2 from file: 20)  
DIALOG(R)File 20: Dialog Global Reporter  
(c) 2009 Dialog. All rights reserved.

27500351 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Event Brief of Q3 2002 eBay Earnings Conference Call - Final**

FAIR DISCLOSURE WIRE

October 17, 2002

**Journal Code:** WFDW **Language:** English **Record Type:** FULLTEXT

**Word Count:** 3028

15/3/10 (Item 3 from file: 20)

DIALOG(R)File 20: Dialog Global Reporter

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27274573 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Q3 2002 eBay Earnings Conference Call - Final - Part 2**

FAIR DISCLOSURE WIRE

October 17, 2002

**Journal Code:** WFDW **Language:** English **Record Type:** FULLTEXT

**Word Count:** 4311

15/3/11 (Item 4 from file: 20)

DIALOG(R)File 20: Dialog Global Reporter

(c) 2009 Dialog. All rights reserved.

26502516 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**HP signs with E-Bay**

Amy Rogers

CMPNETASIA.COM

November 27, 2002

**Journal Code:** WCMP **Language:** English **Record Type:** FULLTEXT

**Word Count:** 393

15/3/12 (Item 5 from file: 20)

DIALOG(R)File 20: Dialog Global Reporter

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05523415 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Buying in to the auction boom easy enough for keen Kiwis**

**Section Title:** Features

Graeme Kennedy

NATIONAL BUSINESS REVIEW

May 28, 1999

**Journal Code:** WNBR **Language:** English **Record Type:** FULLTEXT  
**Word Count:** 708

15/3/13 (Item 1 from file: 9)  
DIALOG(R)File 9: Business & Industry(R)  
(c) 2009 Gale/Cengage. All rights reserved.

02752526 Supplier Number: 25244082 (**USE FORMAT 7 OR 9 FOR FULLTEXT**)  
**EBay connects with Accenture to move excess inventory online.**

DSN Retailing Today , v 41 , n 10 , p 6(2)  
May 20, 2002  
**Document Type:** Journal **ISSN:** 0012-3587 ( United States )  
**Language:** English **Record Type:** Fulltext  
**Word Count:** 486

**Dialog eLink:** [USPTO Full Text Retrieval Options](#)  
15/3/14 (Item 1 from file: 15)  
DIALOG(R)File 15: ABI/Inform(R)  
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02540855 290928071  
**Technology to the rescue**

Strozniak, Peter  
Frontline Solutions v4n2 pp: 24-28  
Feb 2003  
**ISSN:** 1528-6363 **Journal Code:** FRSE  
**Word Count:** 1841

**Dialog eLink:** [USPTO Full Text Retrieval Options](#)  
15/3/15 (Item 2 from file: 15)  
DIALOG(R)File 15: ABI/Inform(R)  
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02367069 121879801  
**EBay connects with Accenture to move excess inventory online**

Prior, Molly  
Dsn Retailing Today v41n10 pp: 6, 55  
May 20, 2002  
**Journal Code:** DSN

**Word Count: 518**

15/3/16 (Item 1 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
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10441907 **Supplier Number: 100875276 (USE FORMAT 7 FOR FULLTEXT)**

**Yantra Day 2003 -- Strategies for Achieving Fulfillment Excellence; Annual Event Showcases Solutions for Fulfillment Excellence; Best Buy, Connection to eBay and DHL to Present Along with Harvard Professor Clayton Christensen and Yantra President and CEO.**

PR Newswire , p NEW02330042003

April 30 , 2003

**Language:** English **Record Type:** Fulltext

**Document Type:** Newswire ; Trade

**Word Count: 438**

15/3/17 (Item 2 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
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10441906 **Supplier Number: 100875275 (USE FORMAT 7 FOR FULLTEXT)**

**Yantra Closes Successful Year and Introduces Synchronized Fulfillment Management Solutions; Eighth Consecutive Year of Revenue Growth, Major Customer Wins and New Solutions Highlighted at Annual Yantra Day Event.**

PR Newswire , p NEW02230042003

April 30 , 2003

**Language:** English **Record Type:** Fulltext

**Document Type:** Newswire ; Trade

**Word Count: 711**

15/3/18 (Item 3 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
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10385992 **Supplier Number: 100113299 (USE FORMAT 7 FOR FULLTEXT)**

**PR Newswire National Summary, Wednesday, April 16, till 10 A.M. EDT.**

PR Newswire , p HSNATL116042003

April 16 , 2003

**Language:** English **Record Type:** Fulltext

**Document Type:** Newswire ; Trade

**Word Count:** 2357

15/3/19 (Item 4 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
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10385851 **Supplier Number:** 100105646 (USE FORMAT 7 FOR FULLTEXT)

**Accenture's Connection to eBay(TM) and Yantra to Provide Order Management and Fulfillment for Brylane; New Capabilities Enable Specialty Catalog and Internet Retailer to Sell Inventory on eBay Quickly and Easily.**

PR Newswire , p NEW01716042003

April 16 , 2003

**Language:** English **Record Type:** Fulltext

**Document Type:** Newswire ; Trade

**Word Count:** 641

15/3/20 (Item 5 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
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09843573 **Supplier Number:** 85892137 (USE FORMAT 7 FOR FULLTEXT)

**eBay, Accenture to Link Consumers to Manufacturers' and Retailers' Inventories.**

Electronic Commerce News , v 7 , n 10 , p NA

May 13 , 2002

**Language:** English **Record Type:** Fulltext

**Document Type:** Newsletter ; Trade

**Word Count:** 775

15/3/21 (Item 6 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
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09798296 **Supplier Number:** 86204708 (USE FORMAT 7 FOR FULLTEXT)

**EBay connects with Accenture to move excess inventory online.(Brief Article)**

Prior, Molly

DSN Retailing Today , v 41 , n 10 , p 6(2)

May 20 , 2002

**Language:** English **Record Type:** Fulltext

**Article Type:** Brief Article

**Document Type:** Newsletter ; Trade

**Word Count: 535**

15/3/22 (Item 1 from file: 148)

DIALOG(R)File 148: Gale Group Trade & Industry DB

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15231148 **Supplier Number:** 94702825 (USE FORMAT 7 OR 9 FOR FULL TEXT )

**HP Turns To Another Sales Channel, Opens Storefront On eBay; Hewlett Packard launched the HP Store on eBay for selling PCs, notebooks, printers, handhelds, and low-end servers.(Brief Article)**

InternetWeek , NA

Nov 27 , 2002

**Document Type:** Brief Article

ISSN: 1096-9969

**Language:** English

**Record Type:** Fulltext

**Word Count:** 133 **Line Count:** 00014

15/3/23 (Item 1 from file: 635)

DIALOG(R)File 635: Business Dateline(R)

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2351407 258215811

**Dude, Wingo's firm does a Dell deal**

John, Leo

Business Journal v18n13 p 5

Dec 6, 2002

**Word Count:** 438

**Dateline:** Morrisville North Carolina

15/3/24 (Item 2 from file: 635)

DIALOG(R)File 635: Business Dateline(R)

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1109167 00-84910

**SOLD! on eBay As antique and collectible dealers see their sales increase through online auctions such as eBay, more of them are deciding that the Internet is not something to be afraid of.**

Pollick, Michael

Sarasota Herald Tribune ( Sarasota , FL , US ) p 12

**Publication Date:** 991011

**Word Count:** 2,368

**Dateline:** Sarasota, FL, US, South Atlantic

15/3/25 (Item 1 from file: 641)

DIALOG(R)File 641: Rocky Mountain News

(c) 2009 Scripps Howard News. All rights reserved.

11226001

**EBAY INC. KEEPS FORMULA SIMPLE BOSS CREDITS ADAPTABILITY AND PRUDENT MANAGEMENT**

Rocky Mountain News ( RM ) - Tuesday, August 14, 2001

**By:** Steve Caulk News Staff Writer

**Edition:** Final **Section:** Business **Page:** 1B

**Word Count:** 625

15/3/26 (Item 1 from file: 702)

DIALOG(R)File 702: Miami Herald

(c) 2009 The Miami Herald Publishing Co. All rights reserved.

10052063

**GOING, GOING, GONE BONKERS: ONLINE `YARD SALES' HOOK BARGAIN SHOPPERS**

Miami Herald ( MH ) - Sunday, February 21, 1999

**By:** LIZ DOUP, Herald Staff Writer

**Edition:** Final **Section:** Tropical Life **Page:** 3K

**Word Count:** 2,120

15/3/27 (Item 1 from file: 713)

DIALOG(R)File 713: Atlanta J/Const.

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11628058

**DAILY BRIEFING**

Atlanta Journal-CONSTITUTION ( AJ-CONSTITUTION ) - Wednesday, May 8, 2002

**By:** From staff and wire reports

**Edition:** Home **Section:** Business **Page:** D2

**Document Type:** Brief

**Word Count:** 2,466

? t s15/k/3,5,6, 13,14,16,22

>>> Retrying request [1]  
15/K/3 (Item 3 from file: 610)  
DIALOG(R)File 610: Business Wire  
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## **eBay and Accenture Unveil New Service for Large Volume Sellers; "Connection to eBay" Links 46 Million Consumers to Inventories of Manufacturers and Retailers**

### **Text:**

...today introduced  
a new service designed to help retailers, manufacturers and  
distributors  
more  
efficiently and cost-effectively sell merchandise on eBay. The new  
service,  
called "**Connection to eBay**," was introduced this afternoon at  
the  
NetWorld+Interop conference in Las Vegas during a keynote speech by  
Maynard  
Webb, president of eBay Technologies, and Robert...

...users with Accenture's proven track record of delivering innovative  
technology  
and management services and solutions to businesses. The two executives  
said  
the goal of "**Connection to eBay**" is to provide businesses  
with a more  
profitable and easy-to-use vehicle to sell excess or discontinued  
inventory  
on  
eBay. The new service, which will be owned and operated by Accenture,  
allows  
sellers to tap into a widerange of enhanced tools and services  
including  
sales strategies, high-volume **listing** capabilities, customer service  
and  
support, checkout, payment and **fulfillment** processes.  
During the keynote address, Webb called "**Connection to eBay**"  
a natural  
evolution of the eBay marketplace. "Businesses are looking for  
innovative,  
effective and value-driven solutions as they explore new markets via  
the  
Internet," Webb said. "'**Connection to eBay**' will expand the  
eBay trading  
platform by offering buyers a greater choice of merchandise while  
presenting  
new distribution options for businesses looking to sell excess...



...in excess or "end-of-life" inventory. But selling this inventory is inefficient, often involving multiple distribution points, intermediaries and numerous physical and transactional steps.

"**Connection to eBay**" creates a new alternative to cumbersome and costly liquidation channels for companies to achieve a greater return by selling inventory through eBay's efficient marketplace...

...twice as much, and sometimes more, on each transaction, by selling on eBay as compared to traditional liquidation channels. The two companies have been testing "**Connection to eBay**" on a limited basis by selling "end-of-life" computer equipment on the eBay site and will expand "**Connection to eBay**" testing this summer with a select number of clients. A full roll-out of the services are planned before year's end.

Kevin Reedy, a partner in Accenture's Communications & High Tech group will head the "**Connection to eBay**" service, which will be adjacent to eBay's offices in San Jose, Calif.

About eBay

eBay is The World's Online Marketplace(TM). Founded in...

15/K/5 (Item 2 from file: 613)

DIALOG(R)File 613: PR Newswire

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**Text:**

Yantra Corporation (www.yantra.com), the leading provider of solutions for **Fulfillment** Excellence, today announced it recently closed another successful fiscal year, ending March 31st. This marks Yantra's eighth consecutive year of revenue growth. The year...

...product release, Yantra 5x. Yantra also announced today at its annual customer, partner, analyst and press event, Yantra Day 2003, the introduction of Yantra Synchronized **Fulfillment** Management Solutions.

(Photo: <http://www.newscom.com/cgi-bin/prnh/20000705/YANTLOGO> )

"Yantra recently closed one of its best years on record during a period

...

...Yantra's president and CEO. "We experienced significant growth from new customer wins and equally important, additional investment from current customers. And with the Synchronized **Fulfillment** Management Solutions that we're introducing today, we are positioned for even greater success in the future."

Yantra highlights over the past year, ending March...

-- Yantra recorded its eighth consecutive year of revenue growth.

-- DHL Worldwide Express' Global Customer Logistics division selected

Yantra to manage its order **fulfillment** and inventory processes related

to service parts logistics and the delivery of time-critical parts to

its clients and clients' customers. DHL plans to convert...

...18 months.

-- Allders, a leading UK retailer with 46 department stores and annual revenue of circa 600 million pounds sterling, selected Yantra for

customer order **fulfillment** after a thorough evaluation.

Allders will

use Yantra Distributed Order Management and Yantra Supply Chain Synchronization Solutions to reduce costs, increase sales and improve

the customer experience, as orders are captured in-store for home delivery.

-- Examples of additional customer wins across targeted vertical industries include: Retail - Best Buy, **Connection** to

**eBay** and Screwfix

Direct; Distribution - ScanSource, School Specialty, Inc., and SYSCO

Corporation; Transportation and Logistics - CellStar and Stonepath Group.

-- Leading industry analyst firms recognized Yantra for...

...new version of the Yantra

software. Yantra 5x featured two new applications, Reverse Logistics

and Logistics Management.

-- Yantra retained its solid cash position.

Yantra Synchronized **Fulfillment** Management Solutions  
Yantra Synchronized **Fulfillment** Management Solutions help organizations transform their supply chain, develop operational flexibility and achieve new levels of performance. Built on Yantra's unified Business Process Platform  
...

...line, each solution is unique in the business processes and challenges it addresses. When combined, they present the industry's most comprehensive solution for achieving **Fulfillment** Excellence.

Yantra's Synchronized **Fulfillment** Management Solutions include:

Distributed Order Management - Intelligently coordinates demand **fulfillment** across a complex network of channels, suppliers and systems.  
Yantra Distributed Order Management Solution, anchored by Yantra's Distributed Order Management application, provides a single...  
...flexibility and improve cash cycles.

"Yantra understands the critical business needs of companies that are trying to adapt their supply chains to meet the dynamic **fulfillment** requirements they face," added Scott Pulsipher, Yantra's director of Solutions Management. "Yantra's Synchronized **Fulfillment** Management Solutions enable the supply chain, and business, transformation to address those requirements."

About Yantra Corporation  
Yantra Corporation is a leading provider of solutions for **Fulfillment** Excellence. Yantra's Synchronized **Fulfillment** Management Solutions including, Distributed Order Management, Supply Chain Execution and Supply Chain Synchronization, deliver real-time, intelligent execution between the customer, operations, partners and the...

15/K/6 (Item 3 from file: 613)  
DIALOG(R)File 613: PR Newswire  
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**Accenture's Connection to eBay(TM) and Yantra Provide Order**

**Text:**

Brylane L.P., a catalog and Internet retailer of apparel and home products, has chosen the Accenture (NYSE: ACN) **Connection** to **eBay**(TM) service and Yantra 5x software applications to provide order management and **fulfillment** services, enabling Brylane to quickly and easily list, track and sell excess or overstocked inventory on eBay.

Accenture's **Connection** to **eBay** service, which provides mid- and large-sized retailers, manufacturers and distributors with a cost-effective channel for selling large volumes of inventory, uses Yantra's software to track and manage the order **fulfillment** process involving buyers, retailers, manufacturers and distributors.

For Brylane, **Connection** to **eBay** will use Yantra Distributed Order Management and Yantra Inventory Synchronization, both applications in the Yantra 5x product suite. Brylane anticipates that it will be able to realize substantially higher margins on merchandise sold through the **Connection** to **eBay** service than it might through using conventional liquidation methods.

"Selling large volumes of overstock or liquidated inventory necessitates that we have a robust order **fulfillment** solution," said Kevin Reedy, the Accenture partner who leads **Connection** to **eBay**. "Yantra's software solutions enable us to provide our clients with the flexibility of different service options that best suit their needs while ensuring the same high level of service commensurate with our overall offering."

"Being selected by Accenture's **Connection** to **eBay** to provide order management and **fulfillment** is a testament to the strength of our solutions," said Devdutt Yellurkar, president and CEO of Yantra. "We're also pleased to add Brylane to...

...that have adopted our software as their solution for fulfilling customer orders on time, as promised and in a highly cost-effective way."

Accenture's **Connection** to **eBay**, launched in May 2002, is an end-to-end

service that offers companies selling inventory on eBay everything from simple listings to inventory management, warehousing and logistics. By increasing efficiencies in the **listing** and sales process, **Connection** to **eBay** can help sellers make more on each transaction than through traditional liquidation channels.

About Accenture

Accenture is the world's leading management consulting and technology

...

...Yantra

Yantra is the leading provider of supply chain solutions for the extended enterprise. Our solutions enable companies to dramatically improve the execution of order **fulfillment**, supply collaboration and service parts logistics across the extended enterprise.

Yantra has deep domain expertise in supply chain management and works with some of the...

...888) 2-YANTRA.

Yantra and the Yantra logo are trademarks or registered trademarks of Yantra Corporation in the United States and/or other countries. The **Connection** to **eBay**(TM) trademark and logo are used by Accenture under license from eBay Inc. All other marks and names referenced above are the property of their...

15/K/13 (Item 1 from file: 9)

DIALOG(R)File 9: Business & Industry(R)

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**(USE FORMAT 7 OR 9 FOR FULLTEXT)**

**TEXT:**

...home-grown technology that will allow large retailers, manufacturers and distributors to efficiently unload excess inventory through eBay.

Accenture owns and operates the new service, "**Connection** to **eBay**" which gives sellers access to high-volume **listing**

capabilities, customer support, checkout, payment and **fulfillment** processes. Maynard Webb, president of eBay Technologies, and Robert Frerichs, managing partner in Accenture's Communications & High Tech group, introduced "**Connection to eBay**" at the NetWorld+Interlop conference in Las Vegas May 7.

...multiple SKUs were involved, said Hodgett. The marketplace required sellers to perform tasks, which, in aggregate, were particularly time-consuming for large players, such as **listing** product information, choosing the appropriate auction, managing the auction daily and constantly communicating with potential buyers through e-mail.

In an exclusive arrangement with eBay...

15/K/14 (Item 1 from file: 15)  
DIALOG(R)File 15: ABI/Inform(R)  
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**Text:**

...the inventory numbers.

To solve that, Dial partnered with IMI Americas, Mount Laurel, NJ., on a software solution that allows them to both manage customer **fulfillment** and have real-time visibility into its manufacturing and distribution network in North America.

"The [key] issue is how you manage the exception-- not just...Managing inventory is also critical for companies that sell over the Web.

Greenwich, Conn.-based NewRoads Inc., a business process outsourcing firm that provides order **fulfillment** and other services to Smartbargains.com and **Connection to ebay** (a joint venture between Accenture and ebay), uses an order management application developed by Yantra Inc., Tewksbury, Mass. to provide Web companies with real-time...

...says Sally Miller, director of information technology for NewRoads. "We give our customers inventory data to monitor how fast products are moving out of the **fulfillment** center so they can make decisions to liquidate products, adjust the price based on demand or order more from the vendors." After products are picked...

15/K/16 (Item 1 from file: 16)  
DIALOG(R)File 16: Gale Group PROMT(R)  
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**Supplier Number: (USE FORMAT 7 FOR FULLTEXT)**

**Yantra Day 2003 -- Strategies for Achieving Fulfillment Excellence; Annual Event Showcases Solutions for Fulfillment Excellence; Best Buy, Connection to eBay and DHL to Present Along with Harvard Professor Clayton Christensen and Yantra President and CEO.**

**Text:**

BOSTON -- BOSTON, April 30 /PRNewswire/ -- Yantra Corporation (<http://www.yantra.com/>), the leading provider of solutions for **Fulfillment** Excellence, hosts its annual Yantra Day event today at the Ritz-Carlton Boston. The theme of Yantra Day 2003 is Strategies for Achieving **Fulfillment** Excellence. Yantra Day is an opportunity for customers, prospects, industry and financial analysts, and press to share their real-world experiences and discuss best practices for achieving **Fulfillment** Excellence.

(Photo: <http://www.newscom.com/cgi-bin/prnh/20000705/YANTLOGO> )  
"Achieving **Fulfillment** Excellence is imperative for operating businesses profitably in tough economic times," said Devdutt Yellurkar, Yantra's president and CEO. "Yantra Day 2003 is a forum... ..presenters and attendees to discuss real-world examples and obtain actionable direction for transforming not only their supply chains, but also their businesses to achieve **Fulfillment** Excellence."

This year Yantra welcomes Best Buy, DHL and **Connection** to **eBay** as featured customer presenters. The program also features Harvard professor, Clayton Christensen, author of "The Innovator's Dilemma" who is delivering the lunch keynote. Yantra president and CEO, Devdutt Yellurkar, will also address the audience on the topic of Achieving **Fulfillment** Excellence.

In addition to the customer and keynote presentations, there will be an interactive panel discussion on the most pressing topics facing companies striving to achieve **Fulfillment** Excellence today. Joining Yantra on the panel will be Accenture, AMR Research, BEA Systems, CSC Consulting and Gartner.

At the event, Yantra will be introducing its new Synchronized **Fulfillment** Management Solutions (see separate press release titled "Yantra Closes Successful Year and Introduces Synchronized **Fulfillment** Management Solutions," also issued today). Yantra Synchronized **Fulfillment** Management Solutions help ...transform their supply chain, develop operational flexibility and achieve new levels of performance.

About Yantra Corporation

Yantra Corporation is a leading provider of solutions for **Fulfillment** Excellence. Yantra's Synchronized **Fulfillment** Management solutions including, Distributed Order Management, Supply Chain Execution and Supply Chain Synchronization, deliver real-time, intelligent execution between the customer, operations, partners and the...

20030430

15/K/22 (Item 1 from file: 148)  
DIALOG(R)File 148: Gale Group Trade & Industry DB  
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Hewlett Packard launched the HP Store on eBay for selling PCs, notebooks, printers, handhelds, and low-end servers.

HP built the store using Accenture's **Connection** to **eBay** service. The Accenture service is designed to help large and medium-sized businesses sell their products on eBay.

Initially the HP Store will sell refurbished hardware, primarily canceled orders, and returned products that have never been removed from their original packaging.

The Accenture **Connection** to **eBay** service helps companies decide on product assortment, **listing**, and pricing strategies. The service provides FAQ and storefront policy pages, and manages customer queries via e-mail.

20021127

? s s7 and yantra and fulfillment

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3052 YANTRA

447197 FULFILLMENT

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288316 OUTSOURCE  
28044 OUTSOURCES  
15872094 SOURCE  
6647306 SOURCES  
28759 OUTSOURCER  
410836 OUTSOURCED  
1084021 OUTSOURCING  
17880644 THIRD  
11952096 PARTY  
133220 LOGISTIC  
1354956 LOGISTICS  
42952 THIRD(W)PARTY(W) (LOGISTIC OR LOGISTICS)  
S17 305 S16 AND (OUTSOURCE OR OUTSOURCES OR SOURCE OR SOURCES  
OR  
OUTSOURCER OR OUTSOURCED OR OUTSOURCING OR  
(THIRD(W)PARTY(W) (LOGISTIC OR LOGISTICS))

**? s17 and (parameter or parameters or climate or criteria or temperature or cool  
or cooling or refrigerat??? or handling)**

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Completed processing all files  
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1700586 PARAMETERS  
1932203 CLIMATE  
2005570 CRITERIA  
2999093 TEMPERATURE  
1772546 COOL  
760038 COOLING  
742232 REFRIGERAT???  
2844159 HANDLING  
S18 62 S17 AND (PARAMETER OR PARAMETERS OR CLIMATE OR  
CRITERIA  
OR TEMPERATURE OR COOL OR COOLING OR REFRIGERAT??? OR  
HANDLING)

>>> Retrying request [1]

**Please enter a command or be logged off in 5 minutes**

? logoff

```
02dec09 17:03:12 User264751 Session D691.2
    $1.00    0.965 DialUnits File610
        $5.60  4 Type(s) in Format  3
        $3.85  1 Type(s) in Format  9
        $0.00  2 Type(s) in Format 95 (KWIC)
    $9.45  7 Types
$10.45 Estimated cost File610
    $0.94    0.908 DialUnits File613
        $4.20  3 Type(s) in Format  3
        $0.00  2 Type(s) in Format 95 (KWIC)
    $4.20  5 Types
$5.14 Estimated cost File613
    $0.47    0.454 DialUnits File634
        $1.40  1 Type(s) in Format  3
    $1.40  1 Types
$1.87 Estimated cost File634
    $0.47    0.454 DialUnits File810
$0.47 Estimated cost File810
    $0.91    0.876 DialUnits File813
        $1.41  1 Type(s) in Format  3
    $1.41  1 Types
$2.32 Estimated cost File813
    $12.77  10.218 DialUnits File20
        $16.06 11 Type(s) in Format  3
    $16.06 11 Types
$28.83 Estimated cost File20
    $3.97    1.140 DialUnits File583
$3.97 Estimated cost File583
    $3.83    1.053 DialUnits File474
$3.83 Estimated cost File474
    $1.43    0.394 DialUnits File475
$1.43 Estimated cost File475
    $0.56    0.132 DialUnits File35
$0.56 Estimated cost File35
    $0.47    0.110 DialUnits File65
$0.47 Estimated cost File65
    $2.39    0.489 DialUnits File99
$2.39 Estimated cost File99
    $0.45    0.084 DialUnits File256
$0.45 Estimated cost File256
    $7.80    1.397 DialUnits File9
        $6.00  4 Type(s) in Format  3
        $3.79  1 Type(s) in Format  9
        $0.56  2 Type(s) in Format 95 (KWIC)
    $10.35  7 Types
$18.15 Estimated cost File9
    $11.43  2.048 DialUnits File15
        $8.85  5 Type(s) in Format  3
        $0.28  1 Type(s) in Format 95 (KWIC)
    $9.13  6 Types
$20.56 Estimated cost File15
    $23.04  4.128 DialUnits File16
        $18.26 11 Type(s) in Format  3
        $3.79  1 Type(s) in Format  9
```

\$0.84 3 Type(s) in Format 95 (KWIC)  
 \$22.89 15 Types  
 \$45.93 Estimated cost File16  
 \$34.13 6.116 DialUnits File148  
 \$4.98 3 Type(s) in Format 3  
 \$0.56 2 Type(s) in Format 95 (KWIC)  
 \$5.54 5 Types  
 \$39.67 Estimated cost File148  
 \$5.09 0.913 DialUnits File160  
 \$5.09 Estimated cost File160  
 \$4.96 0.889 DialUnits File275  
 \$0.00 1 Type(s) in Format 66  
 \$0.00 1 Types  
 \$4.96 Estimated cost File275  
 \$9.26 1.659 DialUnits File621  
 \$9.26 Estimated cost File621  
 \$9.98 1.788 DialUnits File636  
 \$9.98 Estimated cost File636  
 \$4.65 0.798 DialUnits File624  
 \$1.61 1 Type(s) in Format 3  
 \$1.61 1 Types  
 \$6.26 Estimated cost File624  
 \$29.09 2.424 DialUnits File2  
 \$29.09 Estimated cost File2  
 \$6.76 1.211 DialUnits File635  
 \$0.00 5 Type(s) in Format 66  
 \$0.00 5 Types  
 \$6.76 Estimated cost File635  
 \$4.33 0.766 DialUnits File570  
 \$4.33 Estimated cost File570  
 \$0.29 0.275 DialUnits File387  
 \$0.29 Estimated cost File387  
 \$1.30 1.248 DialUnits File471  
 \$2.80 2 Type(s) in Format 3  
 \$2.80 2 Types  
 \$4.10 Estimated cost File471  
 \$0.84 0.807 DialUnits File492  
 \$5.64 4 Type(s) in Format 3  
 \$5.64 4 Types  
 \$6.48 Estimated cost File492  
 \$0.66 0.638 DialUnits File494  
 \$0.66 Estimated cost File494  
 \$0.79 0.759 DialUnits File631  
 \$0.79 Estimated cost File631  
 \$0.49 0.469 DialUnits File633  
 \$0.49 Estimated cost File633  
 \$0.61 0.584 DialUnits File638  
 \$0.61 Estimated cost File638  
 \$0.44 0.426 DialUnits File640  
 \$1.40 1 Type(s) in Format 3  
 \$1.40 1 Types  
 \$1.84 Estimated cost File640  
 \$0.47 0.452 DialUnits File641  
 \$1.40 1 Type(s) in Format 3  
 \$1.40 1 Types  
 \$1.87 Estimated cost File641  
 \$0.91 0.876 DialUnits File702

```

        $2.80  2 Type(s) in Format  3
        $2.80  2 Types
$3.71 Estimated cost File702
        $0.42    0.400 DialUnits File703
$0.42 Estimated cost File703
        $0.74    0.707 DialUnits File704
        $1.40  1 Type(s) in Format  3
        $1.40  1 Types
$2.14 Estimated cost File704
        $0.58    0.558 DialUnits File713
        $2.80  2 Type(s) in Format  3
        $2.80  2 Types
$3.38 Estimated cost File713
        $0.43    0.415 DialUnits File714
$0.43 Estimated cost File714
        $0.24    0.231 DialUnits File715
$0.24 Estimated cost File715
        $0.15    0.143 DialUnits File725
$0.15 Estimated cost File725
        $0.50    0.480 DialUnits File735
        $1.40  1 Type(s) in Format  3
        $1.40  1 Types
$1.90 Estimated cost File735
        $0.22    0.216 DialUnits File477
$0.22 Estimated cost File477
        $0.72    0.688 DialUnits File710
$0.72 Estimated cost File710
        $0.50    0.484 DialUnits File711
$0.50 Estimated cost File711
        $0.20    0.192 DialUnits File756
$0.20 Estimated cost File756
        $0.74    0.709 DialUnits File757
$0.74 Estimated cost File757
        $8.94    1.602 DialUnits File47
        $3.84  3 Type(s) in Format  3
        $3.84  3 Types
$12.78 Estimated cost File47
        OneSearch, 48 files, 54.774 DialUnits FileOS
$21.60 INTERNET
$328.48 Estimated cost this search
$328.67 Estimated total session cost  55.020 DialUnits

```

Ended session: 2009/12/02 17:03:15

**? logon**

\*\*\* It is now 2009/12/02 18:02:17 \*\*\*  
(Dialog time 2009/12/02 18:02:17)

705TEXT1 is set ON as an alias for 15, 16, 160, 148, 621, 275, 634, 47  
705TEXT2 is set ON as an alias for 9, 623, 810, 624, 813, 20, 636  
705BIBLIT is set ON as an alias for 77, 35, 583, 2, 65, 233, 99  
705NEWSBIB is set ON as an alias for 473, 474, 475  
SOFTLIT is set ON as an alias for 256, 278  
705ADLIT is set ON as an alias for 635, 570, PAPERSMJ, PAPERSEU  
HILIGHT set on as '' ''

DETAIL set off  
KWIC is set to 50.

**? b 347,348,349**

02dec09 18:03:58 User264751 Session D692.1  
\$0.00 0.261 DialUnits File415  
\$0.00 Estimated cost File415  
\$0.53 INTERNET  
\$0.53 Estimated cost this search  
\$0.53 Estimated total session cost 0.261 DialUnits

SYSTEM:OS - DIALOG OneSearch  
File 347:JAPIO Dec 1976-2009/Aug(Updated 091130)  
(c) 2009 JPO & JAPIO  
File 348:EUROPEAN PATENTS 1978-200948  
(c) 2009 European Patent Office  
File 349:PCT FULLTEXT 1979-2009/UB=20091126|UT=20091119  
(c) 2009 WIPO/Thomson

Set	Items	Description
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**? S AU=(cotton, m OR cotton m? OR mark(2N)cotton) OR BY=(mark(2N)cotton)**

>>>One or more prefixes are unsupported

>>> or undefined in one or more files.

	0	AU=COTTON, M
	21	AU=COTTON M?
	82174	AU=MARK
	375	AU=COTTON
	6	AU=MARK (2N) AU=COTTON
	0	BY=MARK
	0	BY=COTTON
	0	BY=MARK (2N) BY=COTTON
S1	21	AU=(COTTON, M OR COTTON M? OR MARK(2N)COTTON) OR BY=(MARK(2N)COTTON)

**? S AU=(delattre, a OR delattre a? OR allen(2N)delattre) OR  
BY=(allen(2N)delattre)**

>>>One or more prefixes are unsupported

>>> or undefined in one or more files.

	0	AU=DELATTRE, A
	6	AU=DELATTRE A?
	19516	AU=ALLEN
	112	AU=DELATTRE
	0	AU=ALLEN (2N) AU=DELATTRE
	0	BY=ALLEN
	0	BY=DELATTRE
	0	BY=ALLEN (2N) BY=DELATTRE
S2	6	AU=(DELATTRE, A OR DELATTRE A? OR ALLEN(2N)DELATTRE) OR BY=(ALLEN(2N)DELATTRE)

**? S AU=(reedy, k OR reedy k? OR kevin(2N)reedy) OR BY=(kevin(2N)reedy)**

>>>One or more prefixes are unsupported  
 >>> or undefined in one or more files.

```

      0 AU=REEDY, K
      2 AU=REEDY K?
29644 AU=KEVIN
      92 AU=REEDY
      0 AU=KEVIN(2N)AU=REEDY
      0 BY=KEVIN
      0 BY=REEDY
      0 BY=KEVIN(2N)BY=REEDY
S3      2 AU=(REEDY, K OR REEDY K? OR KEVIN(2N)REEDY) OR
        BY=(KEVIN(2N)REEDY)

```

**? S AU=(remy, c OR remy c? OR chris(2N)remy) OR BY=(chris(2N)remy)**

>>>One or more prefixes are unsupported  
 >>> or undefined in one or more files.

```

      0 AU=REMY, C
      53 AU=REMY C?
7507 AU=CHRIS
1354 AU=REMY
      0 AU=CHRIS(2N)AU=REMY
      0 BY=CHRIS
      0 BY=REMY
      0 BY=CHRIS(2N)BY=REMY
S4      53 AU=(REMY, C OR REMY C? OR CHRIS(2N)REMY) OR
        BY=(CHRIS(2N)REMY)

```

**? s CHRIS(2N)REMY or KEVIN(2N)REEDY or ALLEN(2N)DELATTRE or  
 MARK(2N)COTTON**

```

      8062 CHRIS
      2357 REMY
      0 CHRIS(2N)REMY
27299 KEVIN
      270 REEDY
      0 KEVIN(2N)REEDY
169445 ALLEN
      285 DELATTRE
      0 ALLEN(2N)DELATTRE
264544 MARK
      78578 COTTON
      25 MARK(2N)COTTON
S5      25 CHRIS(2N)REMY OR KEVIN(2N)REEDY OR ALLEN(2N)DELATTRE
OR
      MARK(2N)COTTON

```

**? ds**

Set	Items	Description
S1	21	AU=(COTTON, M OR COTTON M? OR MARK(2N)COTTON) OR BY=(MARK(- 2N)COTTON)
S2	6	AU=(DELATTRE, A OR DELATTRE A? OR ALLEN(2N)DELATTRE) OR BY- =(ALLEN(2N)DELATTRE)

S3                    2    AU=(REEDY, K OR REEDY K? OR KEVIN(2N)REEDY) OR  
 BY=(KEVIN(2-  
                      N)REEDY)  
 S4                    53    AU=(REMY, C OR REMY C? OR CHRIS(2N)REMY) OR  
 BY=(CHRIS(2N)R-  
                      EMY)  
 S5                    25    CHRIS(2N)REMY OR KEVIN(2N)REEDY OR ALLEN(2N)DELATTRE OR  
 MA-  
                      RK(2N)COTTON

**? s pd<20030908**

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S6 9637118 PD<20020908

**? s s6 and (s1 or s2 or s3 or s4 or s5)**

9637118 S6  
       21 S1  
       6 S2  
       2 S3  
       53 S4  
       25 S5  
 S7        51 S6 AND (S1 OR S2 OR S3 OR S4 OR S5)

**? s s7 and (fulfillment or listing)**

51 S7  
       5982 FULFILLMENT  
       91258 LISTING  
 S8        3 S7 AND (FULFILLMENT OR LISTING)

**? t s8/3/all**

**Dialog eLink:** [Order File History](#)

8/3/1 (Item 1 from file: 349)

DIALOG(R)File 349: PCT FULLTEXT

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00864976

**AGONIST ANTI-TRK-C MONOCLONAL ANTIBODIES**  
**ANTICORPS MONOCLONAUX ANTI-TRK-C AGONISTES**

**Patent Applicant/Patent Assignee:**

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(Designated only for: US)

**Legal Representative:**

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Knobbe, Martens, Olson & Bear, LLP, 620 Newport Center Drive, 16th Floor,  
Newport Beach, CA 92660; US;

	Country	Number	Kind	Date
Patent	WO	200198361	A2-A3	<b>20011227</b>
Application	WO	2001US20153		20010622
Priorities	US	2000213141		20000622
	US	2000238319		20001005

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG,  
BR, BY, BZ, CA, CH, CN, CR, CU, CZ (utility model), CZ,  
DE (utility model), DE, DK (utility model), DK, DM, DZ, EE (utility model), EE, ES, FI  
(utility model),  
FI, GB, GD, GE, GH, GM, HR, HU, ID, IL,  
IN, IS, JP, KE, KG, KP, KR, KZ, LC, LK,  
LR, LS, LT, LU, LV, MA, MD, MG, MK, MN,



MW, MX, MZ, NO, NZ, PL, PT, RO, RU, SD,  
SE, SG, SI, SK (utility model), SK, SL, TJ, TM, TR, TT,  
TZ, UA, UG, US, UZ, VN, YU, ZA, ZW

[EP] AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LU; MC; NL; PT; SE; TR;

[OA] BF; BJ; CF; CG; CI; CM; GA; GN; GW; ML;  
MR; NE; SN; TD; TG;

[AP] GH; GM; KE; LS; MW; MZ; SD; SL; SZ; TZ;  
UG; ZW;

[EA] AM; AZ; BY; KG; KZ; MD; RU; TJ; TM;

**Language** Publication Language: English

Filing Language: English

Fulltext word count: 31645

**Dialog eLink:** [Order File History](#)

8/3/2 (Item 2 from file: 349)

DIALOG(R)File 349: PCT FULLTEXT

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00847277

**METHOD OF MODIFYING THE CONTENT OF COTTONSEED OIL**  
**PROCEDE DE MODIFICATION DU CONTENU DE L'HUILE DE COTON**

**Patent Applicant/Patent Assignee:**

- **COMMONWEALTH SCIENTIFIC AND INDUSTRIAL RESEARCH ORGANISATION**  
Limestone Avenue, Campbell, ACT 2612; AU; AU(Residence); AU(Nationality);  
(For all designated states except: US)

**Patent Applicant/Inventor:**

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(Designated only for: US)
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- **LIU Qing**  
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(Designated only for: US)

**Legal Representative:**

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Davies Collison Cave, 1 Little Collins Street, Melbourne, VIC 3000; AU;

	Country	Number	Kind	Date
Patent	WO	200179499	A1	<b>20011025</b>
Application	WO	2001AU436		20010418
Priorities	US	2000198124		20000418

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG,  
BR, BY, BZ, CA, CH, CN, CO, CR, CU, CZ,  
DE, DK, DM, DZ, EE, ES, FI, GB, GD, GE,  
GH, GM, HR, HU, ID, IL, IN, IS, JP, KE,  
KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU,  
LV, MA, MD, MG, MK, MN, MW, MX, MZ, NO,  
NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK,  
SL, TJ, TM, TR, TT, TZ, UA, UG, US, UZ,  
VN, YU, ZA, ZW

[EP] AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LU; MC; NL; PT; SE; TR;

[OA] BF; BJ; CF; CG; CI; CM; GA; GN; GW; ML;  
MR; NE; SN; TD; TG;

[AP] GH; GM; KE; LS; MW; MZ; SD; SL; SZ; TZ;  
UG; ZW;

[EA] AM; AZ; BY; KG; KZ; MD; RU; TJ; TM;

**Language** Publication Language: English

Filing Language: English

Fulltext word count: 47328

**Dialog eLink:** [Order File History](#)

8/3/3 (Item 3 from file: 349)

00847235

**ALBUMIN FUSION PROTEINS**  
**PROTEINES HYBRIDES D'ALBUMINE**

**Patent Applicant/Patent Assignee:**

- **HUMAN GENOME SCIENCES INC**  
9410 Key West Avenue, Rockville, MD 20850; US; US(Residence);  
US(Nationality); (For all designated states except: US)

**Patent Applicant/Inventor:**

- **ROSEN Craig A**  
22400 Rolling Hill Lane, Laytonsville, MD 20882; US; US(Residence);  
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- **HASELTINE William A**  
3035 P. Street, N.W., Washington, DC 20007; US; US(Residence);  
US(Nationality); (Designated only for: US)

**Legal Representative:**

- **GARRETT Arthur S(et al)(agent)**  
Finnegan, Henderson, Farabow, Garrett & Dunner LLP, 1300 I Street N.W.,  
Washington, DC 20005-3315; US;

	Country	Number	Kind	Date
Patent	WO	200179444	A2-A3	<b>20011025</b>
Application	WO	2001US12013		20010412
Priorities	US	2000229358		20000412
	US	2000199384		20000425
	US	2000256931		20001221

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG,  
BR, BY, BZ, CA, CH, CN, CO, CR, CU, CZ,  
DE, DK, DM, DZ, EE, ES, FI, GB, GD, GE,  
GH, GM, HR, HU, ID, IL, IN, IS, JP, KE,  
KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU,  
LV, MA, MD, MG, MK, MN, MW, MX, MZ, NO,

NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK,  
SL, TJ, TM, TR, TT, TZ, UA, UG, US, UZ,  
VN, YU, ZA, ZW

[EP] AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LU; MC; NL; PT; SE; TR;

[OA] BF; BJ; CF; CG; CI; CM; GA; GN; GW; ML;  
MR; NE; SN; TD; TG;

[AP] GH; GM; KE; LS; MW; MZ; SD; SL; SZ; TZ;  
UG; ZW;

[EA] AM; AZ; BY; KG; KZ; MD; RU; TJ; TM;

**Language** Publication Language: English

Filing Language: English

Fulltext word count: 164316

? ds

Set	Items	Description
S1	21	AU=(COTTON, M OR COTTON M? OR MARK(2N)COTTON) OR BY=(MARK(- 2N)COTTON)
S2	6	AU=(DELATTRE, A OR DELATTRE A? OR ALLEN(2N)DELATTRE) OR BY- =(ALLEN(2N)DELATTRE)
S3	2	AU=(REEDY, K OR REEDY K? OR KEVIN(2N)REEDY) OR BY=(KEVIN(2- N)REEDY)
S4	53	AU=(REMY, C OR REMY C? OR CHRIS(2N)REMY) OR BY=(CHRIS(2N)R- EMY)
S5	25	CHRIS(2N)REMY OR KEVIN(2N)REEDY OR ALLEN(2N)DELATTRE OR MA- RK(2N)COTTON
S6	9637118	PD<20020908
S7	51	S6 AND (S1 OR S2 OR S3 OR S4 OR S5)
S8	3	S7 AND (FULFILLMENT OR LISTING)

>>> Retrying request [1]

? s s7 and (warehouse or warehouses or hub or center or centers or facility or  
facilities)

51	S7
15074	WAREHOUSE
8690	WAREHOUSES
101616	HUB
971453	CENTER

103951 CENTERS  
135281 FACILITY  
90794 FACILITIES  
S9 9 S7 AND (WAREHOUSE OR WAREHOUSES OR HUB OR CENTER OR  
CENTERS OR FACILITY OR FACILITIES)

? t s9/3/all

**Dialog eLink:** Order File History

9/3/1 (Item 1 from file: 348)

DIALOG(R)File 348: EUROPEAN PATENTS

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01506675

**Arc discharge lamp, adapted glass faceplate and method of controlling UV transmission**

Bogenentladungslampe, daran angepasste Glasfrontplatte und Verfahren zur Regelung der UV-Transmission

Lampe a decharge a arc, plaque frontale en verre adaptee et procede de controle de la transmission UV

**Patent Assignee:**

- **Corning Incorporated;** (210454)  
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(Applicant designated States: all)

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- **Minematsu, Kenichi**  
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- **Okada, Akira CORNING TECHNOLOGY CENTER**  
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- **Remy, Christophe**  
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**Legal Representative:**

- **Le Roux, Martine et al (59491)**  
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	Country	Number	Kind	Date	
Patent	EP	1261017	A1	20021127	(Basic)
Application	EP	2001401362		20010523	

**Designated States:**

AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LI; LU; MC; NL; PT; SE; TR;

**Extended Designated States:**

AL; LT; LV; MK; RO; SI;

**International Patent Class (V7):** H01J-061/40; H01J-061/30**Abstract Word Count:** 85

**NOTE:** 1

**NOTE: Figure number on first page:** 1

Legal Status	Type	Pub. Date	Kind	Text
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**Language** Publication: English

Procedural: English

Application: English

Fulltext Availability	Available Text	Language	Update	Word Count
CLAIMS A		(English)	200248	364
SPEC A		(English)	200248	2005
Total Word Count (Document A) 2369				
Total Word Count (Document B) 0				
Total Word Count (All Documents) 2369				

**Dialog eLink:** [Order File History](#)

9/3/2 (Item 2 from file: 348)

DIALOG(R)File 348: EUROPEAN PATENTS

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00270246

**Protective composite materials, their production and articles of protective clothing made therefrom.**

Beschützende, zusammengesetzte Stoffe, deren Erzeugung und daraus hergestellte Schutzbekleidungsstücke.

Materiaux composes protecteurs, leur production et pieces d'habillement protectrices fabriquees a partir de ceux-ci.

**Patent Assignee:**

- **THE STATE of ISRAEL Atomic Energy Commission Soreq Nuclear Research Center;** (538340)  
Nahal Soreq; Yavne 70 600; (IL)  
(applicant designated states: AT;BE;CH;DE;ES;FR;GB;GR;IT;LI;LU;NL;SE)

**Inventor:**

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- **Horowitz, Abraham**  
8, Chen Avenue; Rehovot 76 452; (IL)

**Legal Representative:**

- **Collier, Jeremy Austin Grey et al**  
J.A.Kemp & Co. 14, South Square Gray's Inn; London WC1R 5EU; (GB)

	Country	Number	Kind	Date	
Patent	EP	260841	A1	19880323	(Basic)
Application	EP	87307708		19870901	
Priorities	IL	79955		19860905	

**Designated States:**

AT; BE; CH; DE; ES; FR; GB; GR; IT; LI;  
LU; NL; SE;

**International Patent Class (V7):** A62D-005/00; A62B-017/00; A41D-031/00; D06N-007/00; D06N-003/04; **Abstract Word Count:** 66

Legal Status Type	Pub. Date	Kind	Text
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**Language** Publication: English

Procedural: English

Application: English

Fulltext Availability	Available Text	Language	Update	Word Count
CLAIMS A		(English)		312
SPEC A		(English)		4450
Total Word Count (Document A) 4762				
Total Word Count (Document B) 0				
Total Word Count (All Documents) 4762				

**Dialog eLink:** [Order File History](#)

9/3/3 (Item 3 from file: 348)

DIALOG(R)File 348: EUROPEAN PATENTS

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00270245

**Composite protective materials, their production and articles made thereof.**

Zusammengesetzte Schutzstoffe, deren Erzeugung und daraus hergestellte Gegenstände.

Matériaux protecteurs composés, leur production et objets fabriqués à partir de ceux-ci.

**Patent Assignee:**

- **THE STATE of ISRAEL Atomic Energy Commission Soreq Nuclear Research Center;** (538340)  
Nahal Soreq; Yavne 70 600; (IL)  
(applicant designated states: AT;BE;CH;DE;ES;FR;GB;GR;IT;LI;LU;NL;SE)

**Inventor:**

- **Katz, Moshe**  
30, Mordey Hagetaot Street; Rishon Le-Zion 75 509; (IL)

**Legal Representative:**

- **Collier, Jeremy Austin Grey et al (29481)**  
J.A.Kemp & Co. 14, South Square Gray's Inn; London WC1R 5EU; (GB)

	Country	Number	Kind	Date	
Patent	EP	260840	A1	19880323	(Basic)
	EP	260840	B1	19910724	
Application	EP	87307707		19870901	
Priorities	IL	83511		19870812	
	IL	79955		19860905	

**Designated States:**

AT; BE; CH; DE; ES; FR; GB; GR; IT; LI;

LU; NL; SE;

**International Patent Class (V7):** A62D-005/00; A62B-017/00; A41D-031/00; D06N-007/00; D06N-003/04; **Abstract Word Count:** 91



Legal Status	Type	Pub. Date	Kind	Text
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**Language** Publication: English

Procedural: English

Application: English

Fulltext Availability	Available Text	Language	Update	Word Count
CLAIMS B		(English)	EPBBF1	180
CLAIMS B		(German)	EPBBF1	187
CLAIMS B		(French)	EPBBF1	204
SPEC B		(English)	EPBBF1	3494
Total Word Count (Document A) 0				
Total Word Count (Document B) 4065				
Total Word Count (All Documents) 4065				

**Dialog eLink:** [Order File History](#)

9/3/4 (Item 1 from file: 349)

DIALOG(R)File 349: PCT FULLTEXT

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00929461

## **IMPROVEMENTS IN AND RELATING TO MULTI-MEDIA MANAGEMENT SYSTEMS**

AMELIORATIONS PORTANT SUR DES SYSTEMES DE GESTION DE DONNEES MULTIMEDIA

### **Patent Applicant/Patent Assignee:**

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GB(Nationality)

### **Inventor(s):**

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- **BROWN Dave**  
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**Legal Representative:**

- **BERESFORD Keith Denis Lewis(et al)(agent)**  
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	Country	Number	Kind	Date
Patent	WO	200263500	A2-A3	<b>20020815</b>
Application	WO	2002GB564		20020208
Priorities	GB	20013139		20010208

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG,  
BR, BY, BZ, CA, CH, CN, CO, CR, CU, CZ,  
DE, DK, DM, DZ, EC, EE, ES, FI, GB, GD,  
GE, GH, GM, HR, HU, ID, IL, IN, IS, JP,  
KE, KG, KP, KR, KZ, LC, LK, LR, LS, LT,  
LU, LV, MA, MD, MG, MK, MN, MW, MX, MZ,  
NO, NZ, OM, PH, PL, PT, RO, RU, SD, SE,  
SG, SI, SK, SL, TJ, TM, TN, TR, TT, TZ,  
UA, UG, UZ, VN, YU, ZA, ZM, ZW

[EP] AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LU; MC; NL; PT; SE; TR;

[OA] BF; BJ; CF; CG; CI; CM; GA; GN; GQ; GW;  
ML; MR; NE; SN; TD; TG;

[AP] GH; GM; KE; LS; MW; MZ; SD; SL; SZ; TZ;  
UG; ZM; ZW;

[EA] AM; AZ; BY; KG; KZ; MD; RU; TJ; TM;

**Language** Publication Language: English

Filing Language: English

Fulltext word count: 7563

**Dialog eLink:** [Order File History](#)  
9/3/5 (Item 2 from file: 349)  
DIALOG(R)File 349: PCT FULLTEXT  
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00853324

**INSECTICIDE RESISTANCE ASSAY**  
**TEST DE VERIFICATION DE RESISTANCE A UN INSECTICIDE**

**Patent Applicant/Patent Assignee:**

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**Patent Applicant/Inventor:**

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**Legal Representative:**

- **MYERS BIGEL SIBLEY & SAJOVEC P A(agent)**  
P.O. Box 37428, Raleigh, NC 27627; US;

	Country	Number	Kind	Date
Patent	WO	200184951	A1	20011115
Application	WO	2001US14284		20010503

	Country	Number	Kind	Date
Priorities	US	2000567319		20000509

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG,  
BR, BY, BZ, CA, CH, CN, CO, CR, CU, CZ,  
DE, DK, DM, DZ, EE, ES, FI, GB, GD, GE,  
GH, GM, HR, HU, ID, IL, IN, IS, JP, KE,  
KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU,  
LV, MA, MD, MG, MK, MN, MW, MX, MZ, NO,  
NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK,  
SL, TJ, TM, TR, TT, TZ, UA, UG, US, UZ,  
VN, YU, ZA, ZW

[EP] AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LU; MC; NL; PT; SE; TR;

[OA] BF; BJ; CF; CG; CI; CM; GA; GN; GW; ML;  
MR; NE; SN; TD; TG;

[AP] GH; GM; KE; LS; MW; MZ; SD; SL; SZ; TZ;  
UG; ZW;

[EA] AM; AZ; BY; KG; KZ; MD; RU; TJ; TM;

**Language** Publication Language: English

Filing Language: English

Fulltext word count: 26839

**Dialog eLink:** [Order File History](#)

9/3/6 (Item 3 from file: 349)

DIALOG(R)File 349: PCT FULLTEXT

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00847277

**METHOD OF MODIFYING THE CONTENT OF COTTONSEED OIL**  
**PROCEDE DE MODIFICATION DU CONTENU DE L'HUILE DE COTON**

**Patent Applicant/Patent Assignee:**

- **COMMONWEALTH SCIENTIFIC AND INDUSTRIAL RESEARCH ORGANISATION**

Limestone Avenue, Campbell, ACT 2612; AU; AU(Residence); AU(Nationality);  
(For all designated states except: US)

**Patent Applicant/Inventor:**

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6/53 Elimatta Street, Braddon, ACT 2612; AU; AU(Residence); AU(Nationality);  
(Designated only for: US)
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10 Lucas Place, Downer, ACT 2606; AU; AU(Residence); AU(Nationality);  
(Designated only for: US)
- **LIU Qing**  
3/60 Dalley Crescent, Latham, ACT 2615; AU; AU(Residence); AU(Nationality);  
(Designated only for: US)

**Legal Representative:**

- **OLIVE Mark R(et al)(agent)**  
Davies Collison Cave, 1 Little Collins Street, Melbourne, VIC 3000; AU;

	Country	Number	Kind	Date
Patent	WO	200179499	A1	<b>20011025</b>
Application	WO	2001AU436		20010418
Priorities	US	2000198124		20000418

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG,  
BR, BY, BZ, CA, CH, CN, CO, CR, CU, CZ,  
DE, DK, DM, DZ, EE, ES, FI, GB, GD, GE,  
GH, GM, HR, HU, ID, IL, IN, IS, JP, KE,  
KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU,  
LV, MA, MD, MG, MK, MN, MW, MX, MZ, NO,  
NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK,  
SL, TJ, TM, TR, TT, TZ, UA, UG, US, UZ,  
VN, YU, ZA, ZW

[EP] AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LU; MC; NL; PT; SE; TR;

[OA] BF; BJ; CF; CG; CI; CM; GA; GN; GW; ML;  
MR; NE; SN; TD; TG;

[AP] GH; GM; KE; LS; MW; MZ; SD; SL; SZ; TZ;  
UG; ZW;

[EA] AM; AZ; BY; KG; KZ; MD; RU; TJ; TM;

**Language** Publication Language: English

Filing Language: English

Fulltext word count: 47328

Dialog eLink: Order File History

9/3/7 (Item 4 from file: 349)

DIALOG(R)File 349: PCT FULLTEXT

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00847235

**ALBUMIN FUSION PROTEINS**  
**PROTEINES HYBRIDES D'ALBUMINE**

**Patent Applicant/Patent Assignee:**

- **HUMAN GENOME SCIENCES INC**  
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**Patent Applicant/Inventor:**

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- **HASELTINE William A**  
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US(Nationality); (Designated only for: US)

**Legal Representative:**

- **GARRETT Arthur S(et al)(agent)**  
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Washington, DC 20005-3315; US;

	Country	Number	Kind	Date
Patent	WO	200179444	A2-A3	<b>20011025</b>
Application	WO	2001US12013		20010412
Priorities	US	2000229358		20000412
	US	2000199384		20000425

	Country	Number	Kind	Date
	US	2000256931		20001221

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG,  
BR, BY, BZ, CA, CH, CN, CO, CR, CU, CZ,  
DE, DK, DM, DZ, EE, ES, FI, GB, GD, GE,  
GH, GM, HR, HU, ID, IL, IN, IS, JP, KE,  
KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU,  
LV, MA, MD, MG, MK, MN, MW, MX, MZ, NO,  
NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK,  
SL, TJ, TM, TR, TT, TZ, UA, UG, US, UZ,  
VN, YU, ZA, ZW

[EP] AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LU; MC; NL; PT; SE; TR;

[OA] BF; BJ; CF; CG; CI; CM; GA; GN; GW; ML;  
MR; NE; SN; TD; TG;

[AP] GH; GM; KE; LS; MW; MZ; SD; SL; SZ; TZ;  
UG; ZW;

[EA] AM; AZ; BY; KG; KZ; MD; RU; TJ; TM;

**Language** Publication Language: English

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Fulltext word count: 164316

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9/3/8 (Item 5 from file: 349)

DIALOG(R)File 349: PCT FULLTEXT

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00553070

**NON-CIRCULAR MICRO-VIA**  
MICROTRAVERSEES NON CIRCULAIRES

**Patent Applicant/Patent Assignee:**

- VIASYSTEMS GROUP INC
- COTTON Martin A

**Inventor(s):**

- **COTTON Martin A**

	Country	Number	Kind	Date
Patent	WO	200016443	A1	<b>20000323</b>
Application	WO	99US20418		19990907
Priorities	US	9899730		19980910

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY,  
CA, CH, CN, CU, CZ, DE, DK, EE, ES, FI,  
GB, GD, GE, GH, GM, HR, HU, ID, IL, IN,  
IS, JP, KE, KG, KP, KR, KZ, LC, LK, LR,  
LS, LT, LU, LV, MD, MG, MK, MN, MW, MX,  
NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI,  
SK, SL, TJ, TM, TR, TT, UA, UG, US, UZ,  
VN, YU, ZW, GH, GM, KE, LS, MW, SD, SL,  
SZ, UG, ZW, AM, AZ, BY, KG, KZ, MD, RU,  
TJ, TM, AT, BE, CH, CY, DE, DK, ES, FI,  
FR, GB, GR, IE, IT, LU, MC, NL, PT, SE,  
BF, BJ, CF, CG, CI, CM, GA, GN, GW, ML,  
MR, NE, SN, TD, TG

**Language** Publication Language: English

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Fulltext word count: 7789

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9/3/9 (Item 6 from file: 349)

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00551398

**NON-CIRCULAR MICRO-VIA**  
MICROTRAVERSEE NON CIRCULAIRE

**Patent Applicant/Patent Assignee:**

- **VIASYSTEMS GROUP INC**
- **COTTON Martin A**



**Inventor(s):**

- **COTTON Martin A**

	Country	Number	Kind	Date
Patent	WO	200014771	A2	<b>20000316</b>
Application	WO	99US20830		19990909
Priorities	US	9899730		19980910

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY,  
 CA, CH, CN, CU, CZ, DE, DK, EE, ES, FI,  
 GB, GD, GE, GH, GM, HR, HU, ID, IL, IN,  
 IS, JP, KE, KG, KP, KR, KZ, LC, LK, LR,  
 LS, LT, LU, LV, MD, MG, MK, MN, MW, MX,  
 NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI,  
 SK, SL, TJ, TM, TR, TT, UA, UG, US, UZ,  
 VN, YU, ZW, GH, GM, KE, LS, MW, SD, SL,  
 SZ, UG, ZW, AM, AZ, BY, KG, KZ, MD, RU,  
 TJ, TM, AT, BE, CH, CY, DE, DK, ES, FI,  
 FR, GB, GR, IE, IT, LU, MC, NL, PT, SE,  
 BF, BJ, CF, CG, CI, CM, GA, GN, GW, ML,  
 MR, NE, SN, TD, TG

**Language** Publication Language: English

Filing Language:

Fulltext word count: 7359

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S2         6    AU=(DELATTRE, A OR DELATTRE A? OR ALLEN(2N)DELATTRE) OR
BY-
                =(ALLEN(2N)DELATTRE)
S3         2    AU=(REEDY, K OR REEDY K? OR KEVIN(2N)REEDY) OR
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BY=(CHRIS(2N)R-
                EMY)
S5        25    CHRIS(2N)REMY OR KEVIN(2N)REEDY OR ALLEN(2N)DELATTRE OR
MA-
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S6 9637118 PD<20020908  
S7 51 S6 AND (S1 OR S2 OR S3 OR S4 OR S5)  
S8 3 S7 AND (FULFILLMENT OR LISTING)  
S9 9 S7 AND (WAREHOUSE OR WAREHOUSES OR HUB OR CENTER OR  
CENTERS  
OR FACILITY OR FACILITIES)

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51 S7  
1068 ACCENTURE  
7346 ANDERSEN  
9727 CONSULTING  
132 ANDERSEN(W)CONSULTING  
S10 2 S7 AND (ACCENTURE OR ANDERSEN(W)CONSULTING)

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Dialog eLink: Order File History  
10/3/1 (Item 1 from file: 348)  
DIALOG(R)File 348: EUROPEAN PATENTS  
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01460410

**IMPROVEMENTS IN AND RELATING TO MULTI-MEDIA MANAGEMENT  
SYSTEMS**  
VERBESSERUNGEN IN MULTIMEDIA-VERWALTUNGSSYSTEMEN  
AMELIORATIONS PORTANT SUR DES SYSTEMES DE GESTION DE DONNEES  
MULTIMEDIA

**Patent Assignee:**

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(Applicant designated States: all)

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**Legal Representative:**

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	Country	Number	Kind	Date	
Patent	EP	1386256	A2	20040204	(Basic)
	WO	2002063500		20020815	
Application	EP	2002711043		20020208	
	WO	2002GB564		20020208	
Priorities	GB	103139		20010208	

**Designated States:**

AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
GR; IE; IT; LI; LU; MC; NL; PT; SE; TR;

**Extended Designated States:**

AL; LT; LV; MK; RO; SI;

**International Patent Class (V7):** G06F-017/30

**NOTE:** No A-document published by EPO

Legal Status	Type	Pub. Date	Kind	Text
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**Language** Publication: English

Procedural: English

Application: English

Fulltext Availability	Available Text	Language	Update	Word Count
Total Word Count (Document A)				
Total Word Count (Document B)				
Total Word Count (All Documents)				

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DIALOG(R)File 349: PCT FULLTEXT

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00929461

# IMPROVEMENTS IN AND RELATING TO MULTI-MEDIA MANAGEMENT SYSTEMS

AMELIORATIONS PORTANT SUR DES SYSTEMES DE GESTION DE DONNEES MULTIMEDIA

## Patent Applicant/Patent Assignee:

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## Legal Representative:

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	Country	Number	Kind	Date
Patent	WO	200263500	A2-A3	<b>20020815</b>
Application	WO	2002GB564		20020208
Priorities	GB	20013139		20010208

**Designated States:** (Protection type is "Patent" unless otherwise stated - for applications prior to 2004)

AE, AG, AL, AM, AT, AU, AZ, BA, BB, BG,  
BR, BY, BZ, CA, CH, CN, CO, CR, CU, CZ,  
DE, DK, DM, DZ, EC, EE, ES, FI, GB, GD,  
GE, GH, GM, HR, HU, ID, IL, IN, IS, JP,  
KE, KG, KP, KR, KZ, LC, LK, LR, LS, LT,  
LU, LV, MA, MD, MG, MK, MN, MW, MX, MZ,  
NO, NZ, OM, PH, PL, PT, RO, RU, SD, SE,  
SG, SI, SK, SL, TJ, TM, TN, TR, TT, TZ,  
UA, UG, UZ, VN, YU, ZA, ZM, ZW

[EP] AT; BE; CH; CY; DE; DK; ES; FI; FR; GB;  
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[OA] BF; BJ; CF; CG; CI; CM; GA; GN; GQ; GW;  
ML; MR; NE; SN; TD; TG;

[AP] GH; GM; KE; LS; MW; MZ; SD; SL; SZ; TZ;  
UG; ZM; ZW;

[EA] AM; AZ; BY; KG; KZ; MD; RU; TJ; TM;

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Filing Language: English

Fulltext word count: 7563

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